City Council Meeting April 8, 2019



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Item 13 Preview of the City's 2019-2020 proposed General Fund budget



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GENERAL FUND BUDGET PREVIEW PROPOSED BUDGET DRAFT 2019-20



City of Greenville's Mission Statement:

To Provide All Citizens With High-Quality Services in an Open, Inclusive, Professional Manner, Ensuring a Community of Excellence Now and in the Future.



FY2019-20 PROPOSED BUDGET BUDGET GOALS

- Support Council's Identified Strategic Goals and Objectives
- Strengthen the City's Core Services
- Promote Excellence Through the Employee Pay Program
- Support Deferred Maintenance / Infrastructure Needs
- Position City for Future Economic Development Opportunities
- Maintain Stable Financial Position



PROPOSED GENERAL FUND BUDGET DRAFT 2019-20

BUDGET HIGHLIGHTS

PROPOSED GENERAL FUND BUDGET DRAFT 2019-20 BUDGET HIGHLIGHTS

- Maintains Current Tax Rate at 52 C
- Provides an Average 2.7% Merit / Market Increase for Employees
- Includes Funding for an Additional 3.0 Fire / Rescue Positions (Station #7 staffing)
- > Allocates Funding for Street Improvement Projects at \$2.5 Million
- Provides \$1.28 Million in Funding for Facility Improvement Projects
- > Appropriates \$300,000 to Commercial / Industrial Site Development
- Provides Funding for Employer-Share Retirement Increases



PROPOSED GENERAL FUND BUDGET DRAFT 2019-20

GENERAL FUND DRAFT REVENUES



2019-20 GENERAL FUND DRAFT REVENUES

2019-20 Budget Plan S 85,888,414 (244,745) **Budget Adjustment** 2019-20 Draft Budget 85,643,669 % Change -0.28%



2019-20 GENERAL FUND DRAFT BUDGET REVENUES



81% of Revenue

- Property Taxes
- Sales Taxes
- GUC Transfers In
- Utilities Franchise Tax



2019-20 GENERAL FUND DRAFT REVENUES

	Budget	Budget Draft
	FY2018-19	FY2019-20
Property Taxes	\$33,722,500	\$34,306,950
Sales Tax	19,738,690	20,370,411
GUC Transfers In	6,731,296	6,639,369
Utilities Franchise Tax	7,000,000	7,100,000
Rescue Transport	3,368,346	3,205,109
Powell Bill - State Allocation	2,220,065	2,182,000
Motor Vehicle Taxes	1,508,522	1,568,863
Inspections	1,399,840	1,255,152
Recreation	1,231,826	1,243,876
Investment Earnings	500,000	850,000
All Other Revenues	6,192,916	5,953,939
Subtotal	83,614,001	84,675,669
Appropriated Fund Balance	1,379,935	968,000
TOTAL	\$84,993,936	\$85,643,669

CITY OF GREENVILLE HISTORICAL PROPERTY TAX REVENUE



FY2010 FY2011 FY2012 FY2013 FY2014 FY2015 FY2016 FY2017 FY2018 FY2019 FY2020

CITY OF GREENVILLE HISTORICAL SALES TAX REVENUE

Year	Revenue		Change	% Change	
Actual FY2012	\$ 14,694,476	\$	-	-	
Actual FY2013	14,672,441		(22,035)	-0.15%	
Actual FY2014	14,804,914		132,473	0.90%	
Actual FY2015	16,588,707		1,783,793	12.05%	
Actual FY2016	17,289,693		700,986	4.23%	
Actual FY2017	18,469,673		1,179,981	6.82%	
Actual FY2018	19,117,701		648,028	3.51%	
Projected FY2019	20,163,534		1,045,833	5.47%	
Draft Budget FY2020	20,370,411		206,877	1.03%	

* Projected FY2016-17 Based on YTD Revenues Through January

*



PROPOSED GENERAL FUND BUDGET DRAFT 2019-20

GENERAL FUND DRAFT EXPENSE

2019-20 GENERAL FUND DRAFT BUDGET EXPENSE





2019-20 DRAFT GENERAL FUND BUDGET EXPENSE

	Orig	Original Budget		Budget Draft		
	F	FY2018-19		/2019-20		
Personnel	\$	54,360,249	\$	55,138,309		
Operating		18,371,069		18,880,858		
Capital		7,124,821		5,947,902		
Transfers		7,088,684		7,627,487		
Indirect Cost		(1,950,887)		(1,950,887)		
TOTAL	\$	84,993,936	\$	85,643,669		



PROPOSED GENERAL FUND BUDGET DRAFT 2019-20

PERSONNEL EXPENSE



GENERAL FUND DRAFT PERSONNEL EXPENSE

- FY2018 Budget Draft Includes:
 - 2.7% Employee Wage Rate Increase: No Change from FY20 Financial Plan
 - ⋟ \$593,594 increase in Employer Share Retirement Contribution
 - ➤ Maintained 4.0% Vacancy Rate
- FY2018 Budget Draft Does Not Include:
 - > Any Additional Positions or Reclassifications Not in FY20 Financial Plan







2019-20 GENERAL FUND DRAFT PERSONNEL EXPENSE BENEFIT EXPENSE





PROPOSED GENERAL FUND BUDGET DRAFT 2019-20 OPERATING EXPENSE

2019-20 GENERAL FUND DRAFT OPERATING EXPENSE



Police

Fire/Rescue

Information Technology

Human Resources

Contingency

Other Post Employment Benefits

- Public Works
- Recreation & Parks
- Financial Services
- City Manager's Office
- Other Departments
- Community Development

Operating Expense by Department Public Works \$ 5,362,716 Police 4,410,293 **Recreation & Parks** 2,210,689 Fire/Rescue 1,826,347 **Financial Services** 1,096,567 Information Technology 1,083,689 City Manager's Office 753,966 Other Post Employment Benefits 700,000 Other Departments 496,205 Human Resources 435,614 **Community Development** 404,772 100,000 Contingency 18,880,858 Total



2019-20 GENERAL FUND DRAFT OPERATING EXPENSE

Discretionary Budget\$ 9,717,17751.5%Fixed Cost Budget9,163,68148.5%Total\$ 18,880,858100.0%



PROPOSED GENERAL FUND BUDGET DRAFT 2019-20 CAPITAL EXPENDITURES



CAPITAL EXPENDITURES



Capital Improvements	\$ 2,167,902
Street Improvements	2,500,000
Facility Improvements	 1,280,000
Total	\$ 5,947,902

% of Overall Budget 6.9%



PROPOSED GENERAL FUND BUDGET DRAFT 2019-20

OTHER TRANSFERS

2019-20 GENERAL FUND BUDGET OTHER TRANSFERS

Debt Service Fund \$ 4,819,754 **Sheppard Memorial Library** 1,308,057 **Housing Fund** 319,125 **Transit Fund** 790,551 **Capital Reserve Fund** 390,000 \$7,627,487 Total



PROPOSED BUDGET DRAFT 2019-20

SUMMARY

PROPOSED GENERAL FUND BUDGET DRAFT 2019-20 BUDGET HIGHLIGHTS

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PROPOSED GENERAL FUND BUDGET DRAFT 2019-20 NEXT STEPS

> Updated Property Tax Valuation from Pitt County

- New Sales Tax projection based on additional month of collection history (Monitor SB 650)
- Proposed Pay Incentives for Public Safety Recruitment and Retention

PROPOSED GENERAL FUND BUDGET DRAFT 2019-20 BUDGET CALENDAR

April 8, 2019 **City Council Budget Preview** April 22, 2019 Joint City Council-Greenville Utilities **Commission Meeting** May 1, 2019 Proposed City, GUC, SML, and CVA **Budgets Distributed to City Council** Proposed City Budget Presented to Council May 6, 2019 May 9, 2019 Proposed GUC, SML, & CVA Presented to Council \succ May 17, 2019 Public Display of Balanced Budgets \succ June 10, 2019 Public Hearing- Fiscal Year 2017-18 Budget Adoption of Fiscal Year 2017-18 Budget June 13, 2019



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Item 14

Budget ordinance amendment #9 to the 2018-2019 City of Greenville budget (Ordinance #18-038) and Special Grants Revenue (Ordinance #11-003)



CITY OF GREENVIILLE BUDGET ORDINANCE AMENDMENT #9

CITY OF GREENVILLE BUDGET ORDINANCE AMENDMENT #9

Budget Ordinance Amendment #9 Includes Adjustments to the Following Funds:

General Fund Sheppard Library Fund Public Transportation Fund Grants Special Revenue Fund

CITY OF GREENVILLE BUDGET ORDINANCE AMENDMENT #9

Description	Impacted	An	nount
To recognize funds received from City employees as well as citizens for the 2019 United Way campaign.	General Fund	Ş	1,370
To recognize adjustments made to Sheppard Memorial Library budget as approved by their board on March 20, 2019.	Sheppard Memorial Library	\$	9,364
To recognize funding received within the Public Transportation (Transit) Fund for Greyhound Bus ticket sales.	Transit Fund	\$	23,257
To recognize funding received from the US Department of Housing and Urban Development for the LEAD & Healthy Homes Grant.	Grants Special Revenue Fund	\$ 1	.,600,000

CITY OF GREENVILLE BUDGET ORDINANCE AMENDMENT #9 SUMMARY

City of Greenville Operating Fund Budget per Amendment #9:

Fund	Budget	%
General	\$ 84,831,109	61.4%
Debt Service	5,463,492	4.0%
Public Transportation (Transit)	3,280,234	2.4%
Fleet Maintenance	4,431,156	3.2%
Sanitation	7,843,096	5.7%
Stormwater	6,408,592	4.6%
Housing	1,824,405	1.3%
Health Insurance	13,562,600	9.8%
Vehicle Replacement	4,332,161	3.1%
Facilities Improvement	3,870,765	2.8%
Capital Reserve	2,413,473	1.7%
Total	\$ 138,261,083	100%

CITY OF GREENVILLE BUDGET ORDINANCE AMENDMENT #9 SUMMARY

RECOMMENDATION

Approve budget ordinance amendment #9 to the 2018-2019 City of Greenville Operating Budget (Ordinance #18-038), Sheppard Memorial Library Fund (Ordinance #18-038), and Grants Special Revenue Fund (Ordinance #11-003)

City Council Meeting April 8, 2019



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