



FY 2019–2020 Operating Budget



OUR MISSION

The City of Greenville's mission is to provide all citizens with high-quality services in an open, inclusive, professional manner, ensuring a community of excellence now and in the future.

OUR VISION

The City of Greenville is a vibrant, innovative, and inclusive community with unique and sustainable neighborhoods; an abundance of first-class arts, cultural and recreational opportunities; well-maintained and cost-effective infrastructure; a diversity of transportation options; and a strong business climate supported by entrepreneurialism and top-quality educational institutions.

VALUES

Integrity We will be truthful, dependable, and fair in all actions.

Respect

We will value each person for their thoughts, opinions, and diversity.

Professionalism

We will be professional and efficient in our work.

Fairness and Equity

We will practice fairness and equity in all decisions.

Teamwork

We will work together in a shared responsibility of service.

Accountability

We will be accountable for our actions and decisions to all we serve.

Commitment to Service and Excellence

We will strive for excellence and be committed to providing high-quality services to our customers/citizens.

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City Manager's Message FY 2019–2020 Operating Budget



CITY OF GREENVILLE

Office of the City Manager

July 1, 2019

Honorable Mayor, Members of City Council, and Citizens of Greenville:

Presented herein is the Fiscal Year (FY) 2020 adopted budget. This balanced budget constitutes the City's revenue and expense authorization for FY 2020 as required by North Carolina law. The adopted budget continues the trend of increasing investment in our buildings, infrastructure, and our employees, focusing on driving community revitalization and improving the quality of life for the citizens in our community. Such investments will continue to support and enhance economic development, centered on growing a sustainable tax base and providing new employment opportunities.

The FY 2020 adopted budget includes all City operating funds: General, Debt Service, Transit, Fleet, Housing, Sanitation, Stormwater, Health Insurance, Vehicle Replacement, Facilities Improvement, and Capital Reserve. The budget also includes separate budgets for the following independent commissions and authorities: Greenville Utilities Commission, Pitt-Greenville Convention and Visitors Authority, and Sheppard Memorial Library.

The FY 2020 City of Greenville total operating budget is \$136,468,370, which represents an increase of 2.23% across all funds as compared to the FY 2019 adopted budget. The FY 2020 adopted budget for all City funds, inclusive of independent commissions and authorities, is \$401,500,019, which represents an increase of 2.77% compared to FY 2019.

			2018	2019		2020	
	2016	2017	ORIGINAL	ORIGINAL	INC/	ADOPTED	INC/
FUND	ACTUAL	ACTUAL	BUDGET	BUDGET	(DEC) BUDGET		(DEC)
General	\$ 77,638,278	\$ 80,855,039	\$ 82,013,799	\$ 84,993,936	3.63%	\$ 85,687,681	0.82%
Debt Service	10,991,661	5,626,726	5,448,934	5,463,492	0.27%	5,559,881	1.76%
Public Transportation	2,638,980	2,269,117	2,858,391	3,249,922	13.70%	3,288,032	1.17%
Fleet Maintenance	4,058,800	4,288,034	4,337,071	4,431,156	2.17%	4,561,394	2.94%
Sanitation	7,460,008	7,201,930	7,619,286	7,843,096	2.94%	7,895,860	0.67%
Stormwater	4,905,213	5,462,158	5,928,998	5,882,000	-0.79%	7,368,459	25.27%
Housing	1,251,636	1,520,001	1,424,149	1,597,179	12.15%	1,733,500	8.54%
Health Insurance	12,233,780	12,924,677	13,135,690	13,562,600	3.25%	14,003,384	3.25%
Vehicle Replacement	2,161,931	3,638,255	4,934,770	4,332,161	-12.21%	4,700,179	8.50%
Facilities Improvement	1,579,180	1,590,000	1,542,000	1,400,000	-9.21%	1,280,000	-8.57%
Capital Reserve	1,447,851	467,842	-	740,000	0.00%	390,000	-47.30%
TOTAL CITY MANAGED FUNDS	\$ 126,367,318	\$ 125,843,779	\$ 129,243,088	\$ 133,495,542	3.29%	\$ 136,468,370	2.23%
Greenville Utilities Commission	\$ 250,509,023	\$ 251,913,068	\$ 250,541,773	\$ 253,310,658	0.00%	\$ 260,877,948	2.99%
Convention & Visitors Authority	1,099,168	1,291,124	1,228,484	1,396,501	13.68%	1,599,082	14.51%
Sheppard Memorial Library	2,308,937	2,528,942	2,432,280	2,489,281	2.34%	2,554,619	2.62%
TOTAL INDEPENDENT AGENCIES	\$ 253,917,128	\$ 255,733,134	\$ 254,202,537	\$ 257,196,440	1.18%	\$ 265,031,649	3.05%
TOTAL ALL FUNDS	\$ 380,284,446	\$ 381,576,913	\$ 383,445,625	\$ 390,691,982	1.89%	\$ 401,500,019	2.77%

BUDGET PROPOSED FOR CITY MANAGED FUNDS & INDEPENDENT AGENCIES FOR FISCAL YEAR 2019-20 ADOPTED BUDGET



General Fund Budget Overview

The City of Greenville continues to facilitate a community designed to meet the needs of its citizens through City Council approved goals and priorities. The budget objectives for FY 2020 are designed to achieve these goals and priorities. The budget objectives center on demonstrating to our community and all of Eastern North Carolina that *GREENVILLE MEANS*:



The following is a summary of the adopted FY 2020 General Fund budget highlights in relation to City Council's budget objectives:

• A HIGH PERFORMING CITY:

- Maintains current property tax rate at 52¢
- o Invests 85% of all General Fund Revenues into Core Public Service areas

• A GREAT WORKFORCE:

- Provides for a 2.7% average wage increase for employees
- Increases employer share of the retirement contribution rate by 15.5% as required by the North Carolina Local Government Retirement System
- Increases Other Post-Employment Benefits (OPEB) contribution by \$100,000 to a total annual contribution of \$700,000
- Adds a Human Resources Staff Support Specialist position to focus on the recruitment and retention process
- Adds a Recreation & Parks Outreach Coordinator to serve South & West Greenville, special populations, youth outreach, and other community based initiatives
- Adds three Fire / Rescue positions in preparation of the Southside fire station in FY 2021
- Provides for Public Safety compensation incentives within the Police and Fire / Rescue departments in order to enhance the recruitment and retention of Public Safety Officers
- Provides for the following pay reclassifications in order to align with current operations:



- Reclassifies Grant Coordinator position to Data Analyst
- Reclassifies two EMS Specialist positions to one Fire / Rescue Deputy Chief
- Reclassifies Chief Building Inspector to Assistant Director of Planning & Development
- Reclassified Recreation Superintendent to Assistant Director of Recreation & Parks

• A STRONG ECONOMY:

- Invests an additional \$300,000 into commercial / industrial site development for a total funding of \$1 million over two years
- Invests up to \$200,000 into job creation grants
- Provides \$20,000 to fund small business competition grants
- Provides \$25,000 in funding for skills training through Pitt Community College Jobs Initiative Program
- Provides \$25,000 for small business support
- Invests \$500,000 as a sustaining member in the newly formed Public-Private Economic Development Organization

• A SOUND INFRASTRUCTURE:

- Invests \$2.5 million into street improvements funding
- Provides \$250,000 in public safety funding for street lights, cameras, and other pedestrian safety enhancements
- $\circ~$ Protects future solvency of the Vehicle Replacement Fund by increasing funding levels from 40% to 50%
- Provides \$1.2 million to support the City's deferred maintenance and infrastructure needs (Facilities Improvements Program)
- Includes the financing of approximately \$7.8 million as Phase II of the Pedestrian Improvements Bond Referendum

• A VIBRANT PLACE TO LIVE:

- \circ Includes \$100,000 to fund cleanliness and beautification of major thorough fares
- Includes \$50,000 in funding to maintain the City's Parks and Greenways
- Provides \$120,000 in new funding for a Beach Volleyball Complex
- Includes \$165,000 to partner with area groups to enhance the City's entertainment scene and support the arts community as follows:
 - ▶ \$35,000 in partnership with the Arts Council at Emerge
 - ➢ \$15,000 to fund the Greenway Art Program
 - > \$100,000 partnership with Uptown Greenville
 - ▶ \$5,000 sponsorship of Greenville Pitt County Chamber of Commerce events

In summary, the adopted FY 2020 General Fund budget is a reflection of the City's mission "To Provide All Citizens With High-Quality Services in an Open, Inclusive, Professional Manner, Ensuring a Community of Excellence Now and in the Future." The budget stands as a strong message that **GREENVILLE MEANS BUSINESS!**



The adopted General Fund budget stands at \$85,687,681 for FY 2020, reflecting a less than 1% increase from the FY 2019 total adopted budget of \$84,993,936.

The City operates under a two-year budget cycle with the FY 2020 Financial Plan developed and approved by City Council in June of 2018 representing the second year of the cycle. In response to City Council's directives at both the January 2019 Planning Session and the April 2019 budget preview, staff has modified the Financial Plan to take a more detailed look at revenue projections and the amount of appropriations remaining in departmental budgets at the close of the fiscal year.

Projected revenues for FY 2020 have been slightly reduced to better reflect historical trends and provide more accurate and conservative estimates. The following is a summary comparison:

FY 2020 Financial Plan	\$ 85,888,414
Budget Adjustment	(200,744)
FY 2020 Adopted Budget	\$ 85,687,681
Percentage Change	23%

The General Fund is the City's primary government fund that accounts for approximately 63% of the City's total operating funds depicted as follows:



GENERAL FUND REVENUES

The General Fund's primary sources of revenue consist of Property Tax, Sales Tax, Utility Franchise Tax, GUC Transfer In, and Other Revenues. Property Tax and Sales Tax revenues comprise approximately 64% of total General Fund revenues.



The following chart summarizes the major revenue components and included in the adopted FY 2020 General Fund revenue budget:



The following are the General Fund revenues by component for the FY 2020 budget:

					2020
	2018		2019	ADOPTED	
EXPENDITURE	BUDGET	BUDGET			BUDGET
Property Taxes	\$ 32,750,000	\$	33,722,500	\$	34,306,950
Sales Tax	18,823,000		19,463,690		20,404,423
GUC Transfers In	6,651,919		6,731,296		6,639,369
Utilities Franchise Tax	7,102,077		7,000,000		7,100,000
Rescue Transport	3,127,484		3,643,346		3,205,109
Powell Bill - State Allocation	2,220,065		2,220,065		2,182,000
Motor Vehicle Taxes	1,503,457		1,508,522		1,568,863
Inspections	950,000		1,399,840		1,255,152
Recreation	1,999,487		1,231,826		1,243,876
Investment Earnings	500,000		500,000		850,000
All Other Revenues	5,207,966		6,192,916		5,963,939
SUBTOTAL	\$ 80,835,455	\$	83,614,001	\$	84,719,681
Appropriated Fund Balance					
General Fund	465,766		1,000,000		650,000
Powell Bill	712,578		379,935		318,000
TOTAL	\$ 82,013,799	\$	84,993,936	\$	85,687,681

Property Tax Revenue

The City's property tax base consist of real property values, personnel property values, motor vehicles, and public service companies. Over the last four years the City's accessed property tax values have grown



\$7.00 \$6.75 \$6.80 \$6.69 \$6.60 \$6.53 \$6.37 \$6.40 \$6.18 \$6.17 \$6.20 \$6.12 \$6.11 \$6.00 \$5.86 \$5.80 \$5.60 \$5.40 FY2012 FY2013 FY2014 FY2015 FY2016 FY2017 FY2018 FY2020 FY2019

at a rate of approximately 2% per year. The following is a summary of property values (in billions) over the period of FY 2012 through FY 2020:

For FY 2019, the City's property base was assessed at an estimated value of approximately \$6.69 billion. For FY 2020, the preliminary valuation estimate is \$6.75 billion, which represents a four-year average annual growth rate of 2.26%. The City's property valuations are established by the Pitt County Tax Office with property revaluations being performed every four years. The last revaluation was performed during FY 2016 with an effective date of FY 2017. The Pitt County Tax Office will perform the next revaluation during FY 2020 with an effective date of FY 2021.

The adopted FY 2020 General Fund budget maintains the property tax rate at 52ϕ . While the City has maintained a very consistent and stable property tax rate over the last twenty years, growth in the budget has been funded primarily through the expansion of the tax base, as referenced by the increase in valuation, as well as growth in other General Fund revenues, such as sales tax. The following chart summarizes the City's property tax rate over the last twenty years with revaluation years highlighted in orange:





FY 2020, property tax revenues are budgeted at approximately \$34.31 million, which represents a 2.08% increase from the projected actual property tax revenues for FY 2019. The following line graph depicts the change in property tax revenues (in millions) for the City since FY 2010:



Sales Tax Revenue

Local sales tax collections, which closed FY 2018 strong, have continued to gradually increase in FY 2019. The FY 2019 budget includes sales tax revenues of \$19.5 million. Current projections are that this revenue will be closer to \$20.1 million, which is reflective of considerable growth in commercial and retail sales. A portion of the growth in sales tax revenues that the City has realized over the last few years is due to a significant increase in the construction of private development student housing in the Uptown area. As such development begins to slow, the City anticipates sales tax to stabilize and grow at a more reduced rate than the average that has been realized over the last several years. In addition, the City continues to keep its eye on any form of legislation within the North Carolina General Assembly that would adversely affect the allocation of sales tax revenues to Greenville and Pitt County.

For FY 2020, sales tax revenues are budgeted at \$20.4 million, which is an increase of approximately 1.2% over the projected FY 2019 actual of \$20.2 million. The following line graph depicts the sales tax revenues (in millions) for the City since FY 2010:





Utilities Franchise Tax Revenue

The Utilities Franchise Tax is a sales tax on electricity, piped natural gas, and telecommunications. FY 2015 marked the first year of a new distribution method for the tax on electricity and piped natural gas. The general sales tax rate is applied to the sale of both electricity and natural gas, and a percentage of the proceeds are returned to the cities and towns.

Utilities Franchise Tax revenues are budgeted at \$7.1 million for FY 2020, which is \$100,000 (1.43%) more than the FY 2019 original budget.

GUC Transfers In

The transfer of funds from Greenville Utilities Commission (GUC) to the City is based on a specific formula that is outlined in the GUC charter. In April 2017, the City Council approved a new methodology to administer the transfer formula. The new methodology was designed to provide a more stable and predictable annual transfer amount that would reduce the peaks and valleys associated with the amounts transferred, and mitigate any significant, negative impact on the City's budget.

The following line graph depicts the change in GUC Transfer revenues (in millions) for the City since 2010:



For FY 2020, the GUC Transfer In is estimated at \$6.6 million compared to an actual transfer of \$6.7 million for FY 2019.

Powell Bill

Powell Bill funds represent the distribution of certain vehicle registration fees and the State gasoline tax to local governments using a formula based on population and road miles. These State-shared revenues are restricted to street and sidewalk construction and maintenance, engineering, and traffic signal operations. Fluctuations in state population and the size and number of streets directly influence the actual



Powell Bill revenues that are allocated to the City. For FY 2020, Powell Bill revenues are expected to decrease slightly by 1.71% from the current FY 2019 budget of \$2.2 million.

Fund Balance Appropriated

The final revenue source that should be noted is appropriated fund balance. The FY 2020 adopted budget includes a base amount of \$200,000 to cover contingency. This amount is always subject to change depending on the capital projects in any given year, unfinished projects, and open purchase orders that are carried forward into the following year.

There is an additional \$450,000 appropriated within the General Fund and an additional \$318,000 appropriated within Powell Bill in order to complete various road projects and to move forward with the next round of road refurbishments.

REVENUE SOUR	CE	2018 BUDGET	2019 BUDGET	INC/ (DEC)	2020 ADOPTED BUDGET	INC/ (DEC)
Appropriated Fund Ba	lance					
General Fund		465,766	1,000,00	0 114.70%	650,000	-35.00%
Powell Bill		712,578	379,93	5 -46.68%	318,000	-16.30%
	TOTAL \$	1,178,344	\$ 1,379,93	5	\$ 968,000	

GENERAL FUND EXPENDITURES

According to the North Carolina Local Government Budget and Fiscal Control Act, each local government must project an annual balanced budget. The FY 2020 adopted budget includes revenues and expenditures each totaling \$693,745 more than the FY 2019 original budget.

General Fund expenditures for the FY 2020 adopted budget stand at \$85.7 million. The following is a breakdown by category:

EXPENDITURE CATEGORY	2018 BUDGET	2019 T BUDGET		2020 ADOPTED BUDGET
Personnel	\$ 53,265,688	\$	54,360,249	\$ 55,262,768
Operating	17,490,441		18,389,569	18,800,411
Capital / Facility Projects	4,300,631		4,966,321	5,947,902
Transfers	8,416,558		9,228,684	7,627,487
Indirect Cost Reimbursement	(1,459,519)		(1,950,887)	(1,950,887)
TOTAL	\$ 82,013,799	\$	84,993,936	\$ 85,687,681



The following is the percentage allocation of General Fund expenditures by expense category for the FY 2020 adopted budget:



Personnel Expense

Personnel costs, inclusive of both salaries and fringe benefits, make up approximately 62% of the total General Fund budget. The FY 2020 Financial Plan approved by City Council in June of 2018 included an average 2.7% wage increase for employees. Over the last three fiscal years the City has funded an average 2.9% increase in wages for employees. The following is a summary of employee wage increases since FY 2011:



Both the City and GUC operate under a joint pay and benefits system. Every ten years both the City and GUC engage in an independent, comprehensive pay study to measure and compare the joint pay system to market for all positions and individually for specifically identified, competitive job classes. The next



ten-year review is scheduled for FY 2020 with any associated wage structure true-up and job class reclassifications to be reflected in the FY 2021-22 biennial budget.

The average 2.7% wage increase is comprised of a 1.5% merit increase, based on the employee's annual performance evaluation, and a 1.2% market increase for all employees. FY 2020 will mark the third year of the City's reinstatement of the merit program. Evaluation of the merit program will be included in the ten-year comprehensive pay study. The following is a breakdown of the merit/market increases by year since FY 2017:

Year	Merit	Market	Total
FY 2016	0.00%	2.00%	2.00%
FY 2017	0.00%	2.00%	2.00%
FY 2018	1.20%	2.00%	3.20%
FY 2019	1.50%	1.20%	2.70%
FY 2020	1.50%	1.20%	2.70%

In order to assist staff in implementing the Council's goals and objectives, the adopted budget includes a minimal number of new positions and position reclassifications, which are summarized as follows:

- Addition of Human Resources Staff Support Specialist to focus on the recruitment process
- Addition of Recreation and Parks Outreach Coordinator to serve South and West Greenville, Special Populations, Youth Outreach, and other community based initiatives
- Addition of (3) Fire / Rescue positions in preparation of the Southside Fire Station
- Reclassification of Grant Coordinator position to Data Analyst
- Reclassification of two EMS Specialist positions to one Fire / Rescue Deputy Chief
- Reclassification of the Chief Building Inspector to Assistant Director of Planning & Development
- Reclassification of the Recreation Superintendent to Assistant Director of Recreation & Parks

The adopted FY 2020 General Fund budget also provides for Public Safety compensation incentives to enhance the recruitment and retention of Public Safety officers.

In summary, the City's General Fund personnel budget stands as at approximately \$55.2 million for FY 2020 broken down as follows:





Operating Expense

General Fund operating expenses include both discretionary and fixed cost budgets. Both discretionary and fixed cost budgets are allocated down to the departmental level and are used to fund the day-to-day operations of the City. Departments have more control and influence over the level in which discretionary dollars are allocated and utilized to fund the operations of the department. To the contrary, departments have minimal discretion and influence over the utilization of the fixed cost budgets. The following are examples of expenses categorized as discretionary and fixed cost:

Discretionary E	xpense		Fixed Cost Expense	2
			- Utilities & Fuel —	
- Supplies & Materials	More		- Computer Hardware / Software	Minimal
- Advertising	Discretion /		- Telephone	Discretion /
- Dues & Subscriptions	Influence		- Liability Insurance	Influence
- Printing	Over Use		- Fleet & Vehicle Replacement	Over Use
			- Repairs & Maintenance	

Operating Expense comprises approximately 21% of the City's total General Fund budget. For the FY 2020 adopted budget, Operating Expense stands at \$18.8 million. The following is a breakdown by discretionary versus fixed of the City's General Fund Operating Expense:

	2019			2020			
		ORIGINAL		ADOPTED			
OPERATING EXPENSE	BUDGET			ISE BUDGET BUD			BUDGET
Discretionary Expense	\$	8,538,078	\$	8,673,747			
Fixed Cost Expense		9,851,491		10,126,664			
TOTAL	\$	18,389,569	\$	18,800,411			

Over the past seven fiscal years, discretionary expense has averaged approximately \$8.5 million with no significant increase or decrease in funding levels. As the level of City services has continued to expand over this time frame, discretionary dollars allocated to operational departments to provide these services have been relatively constant. The following shows the change in the discretionary budget since FY 2012:





Capital Improvement Expense

For FY 2020, Capital Improvements stand at \$6.0 million. The projects included in Capital Improvements are a direct reflection of the Council's approved goals and priorities. The following is a breakdown of funding by project for FY 2020:

	2019 ORIGINAL	2020 ADOPTED
CAPITAL IMPROVEMENT PROJECTS	BUDGET	BUDGET
Street Improvements	\$ 2,500,000	\$ 2,500,000
Street Lighting / Cameras	250,000	250,000
10th Street Connector	150,000	-
South Tar Greenway Phase 3A	100,000	-
Sidewalk Construction	503,000	-
Thomas Foreman Press Box	30,000	-
Vehicle Replacement >\$35k	1,433,321	1,797,902
Rec & Parks Capital Projects	-	120,000
Facilities Improvement Program	 1,400,000	 1,280,000
TOTAL	\$ 6,366,321	\$ 5,947,902

Transfers

Transfers account for approximately 8.51% of the General Fund budget. A portion of the General Fund expenditures are transferred to other funds such as Debt Service, Sheppard Memorial Library, Housing, and the Transit Fund. For FY 2020, budgeted Transfers total \$7.6 million as opposed to \$7.8 million in FY 2019. The following is a breakdown of transfers for FY 2020:

	2018 ORIGINAL		2019 ORIGINAL		2020 INC/ ADOPTED		INC/
TRANSFERS		BUDGET		BUDGET	(DEC)	BUDGET	(DEC)
Debt Service Fund	\$	4,737,002	\$	4,737,002	0.00%	\$4,819,754	1.75%
Sheppard Memorial Library		1,232,969		1,269,958	3.00%	1,308,057	3.00%
Housing		300,806		309,830	3.00%	319,125	3.00%
Transit		603,781		771,894	27.84%	790,551	2.42%
Capital Reserve		-		740,000	0.00%	390,000	-47.30%
TOTAL TRANSFERS	\$	6,874,558	\$	7,828,684	33.84%	\$7,627,487	-37.13%

Included in the FY 2020 budget are transfers of \$390,000 to the Capital Reserve Fund for future projects identified as priorities by Council. The following is a breakdown of the transfers to Capital Reserve:

TRANSFERS TO CAPITAL RESERVE	2019 ORIGINAL BUDGET	2020 ADOPTED BUDGET
Industrial/Commercial Site Dev Future NCDOT Projects	\$ 300,000 350,000	\$ 300,000 -
Dickinson Avenue Street Lighting	90,000	90,000
TOTAL	\$740,000	\$ 390,000



OTHER FUNDS

Debt Service Fund

The Debt Service Fund accounts for payments of the City's obligated debt as financed by General Fund revenue and the occupancy tax. Transfers are made throughout the fiscal year from the General Fund, as well as the Stormwater and Sanitation Funds, to the Debt Service Fund to cover the principal and interest payments. The total debt service amount in the FY 2020 adopted budget is \$5.6 million, which is an increase of 1.76% over current year.

Per the Long Range Debt Strategy that was approved in FY 2017, the City's intention is to fund future capital projects within the level of current debt service being financed through the General Fund without an increase in the property tax rate. As debt service is retired, the savings will be reinvested into newly obligated debt to finance additional capital projects.

Stormwater Utility Fund

The Stormwater Utility Fund is an enterprise fund established to implement the City's Stormwater Management Program. Revenues are generated through a stormwater fee to support the program efforts. FY 2020 will see the initial implementation of increased preventative maintenance of stormwater infrastructure, with future years seeing increased capital project and infrastructure spending. A one-time fund balance appropriation will be made in the amount of \$1.43 million for new staffing and equipment, with rate increases planned for recurring capital and infrastructure spending.

The preventive maintenance program represents the first step in the City's implementation of the Watershed Master Plan recommendations as formulated by the Stormwater Advisory Committee. The service levels will create a system of policies and procedures intended to create a higher level of oversight related to the maintenance and development of the City's stormwater infrastructure. The following is a summary of the service level goals established as part of the newly created preventive maintenance program:

- Inspection of 50% of new infrastructure. Under the current system only 10% of new infrastructure is being inspected
- Public channels cleaned every year. Under the current system public channels are cleaned every two years
- Catch basins cleaned and inspected every 2.5 years. Under the current system catch basins are cleaned and inspected every five years
- All pipes cleaned and inspected every seven years. Currently, pipes are cleaned and inspected on an as needed basis
- Utility audits performed so as to maximize revenue. Currently, utility audits are not being performed
- Full condition assessments performed every twenty years. Currently, condition assessments are not being performed.

The level of preventive maintenance included in the approved stormwater plan will require the addition of approximately 16 staff positions and investment in various pieces of capital equipment. The City will begin increasing staff during FY 2020 in anticipation of the preventive maintenance program being fully operational for FY 2021. Annual funding for preventive maintenance is projected to total approximately



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\$1.5 million, which will be funded through increases in stormwater fees that are scheduled to begin in FY 2021. The approved plan includes a \$1.00 increase in the monthly stormwater rate each year for four years. For FY 2020, the monthly stormwater rate remains constant at \$5.35 as summarized below:



Public Transportation Fund – Transit

The majority of revenues for this fund are generated by federal grant income. For FY 2020, grant revenues are projected at \$2.1million, which is a minimal increase from current year \$2.09 million. The total budgeted amount for the fund are \$3.29 million.

Sanitation Fund

The City provides sanitation service including garbage, recycling, and yard waste collection weekly. The Sanitation Fund is an enterprise fund and collects for the services provided. The rates charged for curbside and multi-family service remain at \$16.00 per month as summarized below:



The budget for FY 2020 remains fairly constant at \$7.9 million as compared to the current year at \$7.8 million.



Housing Fund

The City receives funding from the US Department of Housing and Urban Development in the form of a Community Development Block Grant (CDBG) and HOME Investment Partnerships Program (HOME) to support the effort of providing decent, affordable housing within the community. The current budget for the fund is \$1.733 million including \$1.414 million in reimbursable grant funding. The City's CDBG and HOME allocations have increased roughly 10%, compared to the previous year allocations.

Health Fund

The Health Fund is an Internal Service Fund used to account for revenues and expenses associated with the provision of health and dental insurance for employees and retirees of the City and other entities that participate in the City's health and dental self-insured program (i.e. Convention and Visitors Authority, Sheppard Memorial Library, Pitt-Greenville Airport Authority, and Greenville Housing Authority). The FY 2020 budget for this fund is \$14.0 million. When compared to current year, this is a 3% increase.

Vehicle Replacement Fund

The Vehicle Replacement Fund is an Internal Service Fund used to account for revenues and expenditures associated with vehicles and other capital equipment purchased by the City's General Fund, Sanitation Fund, Stormwater Utility Fund, Fleet Fund, and Transit Fund. The FY 2020 budget for this fund totals \$4.700 million. This fund will receive the last installment of \$250,000 from the Sanitation Fund as repayment for a \$750,000 loan made in FY 2016.

Due to the increased needs of the fund, department costs for vehicles over \$35,000 will be increased to 50% funding for FY 2020 as defined in the Financial Plan during budget deliberations in FY 2019.

Summary

At the direction of the City Council, staff prepared a budget that brings revenue and expenditure projections together. Staff continues to monitor certain legislation changes proposed in the North Carolina General Assembly, as well as the Federal Government, which could have a significant impact on the projected municipal revenues and expenses.

I would like to thank the City department heads and staff for their dedication and commitment in the preparation of this budget. I would specifically like to recognize the contributions of Assistant City Manager, Michael Cowin; Director of Financial Services, Byron Hayes; and Financial Services Manager, Ramona Bowser.

Respectfully submitted,

Ann E. Wall

City Manager



Budget Ordinance FY 2019–2020 Operating Budget



ORDINANCE NO. 19-031 CITY OF GREENVILLE, NORTH CAROLINA 2019-2020 BUDGET ORDINANCE

THE CITY COUNCIL OF THE CITY OF GREENVILLE, NORTH CAROLINA, DOES ORDAIN:

Section I: Estimated Revenue. It is estimated that the following revenues will be available for the City of Greenville during the fiscal year beginning July 1, 2019 and ending June 30, 2020:

GENERAL FUND

OENERAL F	UND	
Unrestricted Intergovernmental Revenues:		
Ad Valorem Taxes;		
Current Year Taxes - Operations	\$ 33,751,065	
Prior Year's Taxes and Penalties	555,885	
Subtotal		34,306,950
Sales Tax	\$ 20,404,423	
Rental Vehicle Gross Receipts	165,181	
Video Programming & Telecommunication Services Tax	869,544	
Utilities Franchise Tax	7,100,000	
Motor Vehicle Tax	1,568,863	
Other Unrestricted Intergovernmental Revenues	895,982	
Subtotal		31,003,993
Restricted Intergovernmental Revenues:		
Restricted Intergovernmental Revenues	\$ 597,674	
Powell Bill - State allocation payment	2,182,000	
Subtotal	1,101,000	2,779,674
		, ,
Licenses, Permits, & Fees:		
Other Licenses, Permits & Fees	\$ 4,433,229	
Subtotal		4,433,229
Sales and Services:		
Rescue Service Transport	\$ 3,205,109	
Parking Violation Penalties	247,302	
Leased Parking & Meters	389,868	
Subtotal		3,842,279
Other Revenues:		
Sale of Property	\$-	
Other Revenues Sources	864,187	
Subtotal		864,187
Investment Earnings: Interest on Investments	\$ 850,000	
Subtotal	\$ 650,000	850,000
Other Financing Sources:		850,000
Transfer from Greenville Utilities Commission	\$ 6,639,369	
Subtotal		6,639,369
		-,,
Fund Balance Appropriated:		
Appropriated Fund Balance - General	\$ 650,000	
Appropriated Fund Balance - Powell Bill	318,000	
Subtotal		968,000
	_	
TOTAL GENERAL FUND REVENUES	_	85,687,681



DEBT SERVICE I	FUND		
Occupancy Tax Transfer from General Fund	\$ 740,127 4,819,754	-	
TOTAL DEBT SERVICE FUND		\$	5,559,881
PUBLIC TRANSPORTA	TION FUND		
Grant Income Bus Fare / Ticket Sales Other Revenues	\$ 2,107,543 389,938		
Transfer from General Fund Appropriated Fund Balance	790,551	-	
TOTAL TRANSPORTATION FUND		\$	3,288,032
FLEET MAINTENAN	CE FUND		
Fuel Markup Labor Fees Parts Markup Commercial Labor Markup Other Revenue Sources	\$ 1,219,789 1,350,000 1,356,425 600,000 35,180	-	
TOTAL FLEET MAINTENANCE FUND		\$	4,561,394
SANITATION F	UND		
Refuse Fees	\$ 7,599,360		
Cart and Dumpster	100,000		
Other Revenues	196,500	-	
TOTAL SANITATION FUND		\$	7,895,860
STORMWATER MANAGEME	NT UTILITY FUND		
Utility Fee	\$ 5,941,000		
Appropriated Fund Balance	1,427,459	-	
TOTAL STORMWATER MANAGEMENT UTILITY FUND		\$	7,368,459
COMMUNITY DEVELOPMEN	T HOUSING FUND		
CDBG Grant Income	\$ 918,753		
HOME Grant Income Transfer from General Fund	495,622 319,125		
		-	
TOTAL COMMUNITY DEVELOPMENT HOUSING FUND		\$	1,733,500
HEALTH FUN			
Employer Contributions - City of Greenville	\$ 9,142,572		
Employee Contributions - City of Greenville	1,646,123		
Retiree Contributions - City of Greenville Other Health Sources	1,327,544 1,347,977		
Appropriated Fund Balance	539,168		
		- 	<u>_</u>
TOTAL HEALTH FIND		¢	14 002 204

TOTAL HEALTH FUND

\$ 14,003,384



FACILITIES IMPROVEMEN	NT FUND			
Transfer from General Fund	\$	1,280,000		
TOTAL FACILITIES IMPROVEMENT FUND			\$	1,280,000
VEHICLE REPLACEMEN	r fund			
Sale of Property	\$	227,460		
Transfer from Sanitation Fund	Ψ	250,000		
Transfer from Other Funds		4,171,719		
Other Revenues		51,000		
Appropriated Fund Balance		-		
TOTAL VEHICLE REPLACEMENT FUND			\$	4,700,179
CAPITAL RESERVE FU				
Transfer from General Fund	\$	390,000		
		570,000		
TOTAL CAPITAL RESERVE FUND			\$	390,000
TOTAL ESTIMATED CITY OF GREENVILLE REVENUES			\$	136,468,370
SHEPPARD MEMORIAL LIBR				
City of Greenville	\$	1,308,057		
Pitt County		654,028		
Pitt County-Bethel/Winterville Town of Bethel		12,000		
Town of Winterville		21,108		
State Aid		165,300		
Desk/Copier Receipts		197,262 112,500		
Interest Income		1,500		
Other Revenues		32,000		
Greenville Housing Authority		10,692		
Appropriated Fund Balance		40,172		
Appropriated I and Datated		10,172		
TOTAL SHEPPARD MEMORIAL LIBRARY FUND			\$	2,554,619
PITT-GREENVILLE CONVENTION AND VISI	TORS AU	JTHORITY F	JND	
Occupancy Tax (2%)	\$	816,014		
Occupancy Tax (1%)		408,007		
Miscellaneous Revenue		275,000		
Investment Earnings		482		
Appropriated Fund Balance		99,579		
TOTAL PITT-GREENVILLE CONVENTION AND VISITORS AUT	HORITY	FUND	\$	1,599,082



Section II: Appropriations. The following amounts are hereby appropriated for the operation of the City of Greenville and its activities for the fiscal year beginning July 1, 2019 and ending June 30, 2020:

GENERAL FUND		
Mayor & City Council	\$	525,033
City Manager		2,302,683
City Clerk		284,263
City Attorney		531,965
Human Resources		2,883,262
Information Technology		3,216,356
Fire/Rescue		15,204,025
Financial Services		2,603,807
Police		25,173,859
Recreation & Parks		7,345,457
Public Works		10,189,970
Planning and Development		3,002,499
Other Post Employment Benefits		700,000
Contingency		100,000
Capital Improvement		1,797,902
Transfer to Other Funds		11,777,487
Indirect Cost Reimbursement		(1,950,887)
Indirect Cost Reimbursement TOTAL GENERAL FUND	\$	(1,950,887) 85,687,681
	\$	
TOTAL GENERAL FUND	\$	
TOTAL GENERAL FUND DEBT SERVICE FUND		85,687,681
TOTAL GENERAL FUND DEBT SERVICE FUND Debt Service		85,687,681
TOTAL GENERAL FUND DEBT SERVICE FUND Debt Service PUBLIC TRANSPORTATION FUND	\$	<u>85,687,681</u> 5,559,881
TOTAL GENERAL FUND DEBT SERVICE FUND Debt Service PUBLIC TRANSPORTATION FUND Public Transportation	\$	<u>85,687,681</u> 5,559,881
TOTAL GENERAL FUND DEBT SERVICE FUND Debt Service PUBLIC TRANSPORTATION FUND Public Transportation FLEET MAINTENANCE FUND	\$ \$	85,687,681 5,559,881 3,288,032
TOTAL GENERAL FUND DEBT SERVICE FUND Debt Service PUBLIC TRANSPORTATION FUND Public Transportation FLEET MAINTENANCE FUND Fleet Maintenance	\$ \$	85,687,681 5,559,881 3,288,032
TOTAL GENERAL FUND DEBT SERVICE FUND Debt Service PUBLIC TRANSPORTATION FUND Public Transportation FLEET MAINTENANCE FUND Fleet Maintenance SANITATION FUND	\$ \$ \$	85,687,681 5,559,881 3,288,032 4,561,394



COMMUNITY DEVELOPMENT HOUSING FUND

Community Development Housing / CDBG	\$	1,733,500
HEALTH FUND		
Health Fund	\$	14,003,384
FACILITIES IMPROVEMENT FUND		
Facilities Improvement Fund	\$	1,280,000
VEHICLE REPLACEMENT FUND		
Vehicle Replacement Fund	\$	4,700,179
CAPITAL RESERVE FUND		
Transfer from General Fund\$ 390,000TOTAL CAPITAL RESERVE FUND		390,000
TOTAL CITY OF GREENVILLE APPROPRIATIONS	\$	136,468,370
SHEPPARD MEMORIAL LIBRARY FUND		
Sheppard Memorial Library	\$	2,554,619
PITT-GREENVILLE CONVENTION AND VISITORS AUTHORITY FI	UND	
Pitt-Greenville Convention and Visitors Authority	\$	1,599,082

Section III: Encumbrances. Appropriations herein authorized and made shall have the amount of outstanding purchase orders of June 30, 2019, added to each appropriation as it appears in order to account for the expenditures in the fiscal year in which it was paid.

Section IV: Taxes Levied. There is hereby levied a tax rate of 52 cents per one hundred dollars (\$100) valuation of taxable properties, as listed for taxes as of January 1, 2019, for the purpose of raising the revenue from current year's property tax, as set forth in the foregoing estimates of revenue, and in order to finance the foregoing appropriations.

Section V: Salaries.

(a) Salaries of Elected Officials. The annual salaries of the Mayor, Mayor Pro-Tem, and other members of the City Council shall be as follows:

Mayor	\$ 13,900
Mayor Pro-Tem	\$ 9,600
Council Members	\$ 8,700

(b) Salary Cap of Greenville Utilities Commission Members. Pursuant to Section 4 of the Charter of the Greenville Utilities Commission of the City of Greenville, the monthly salaries of the members of the Greenville Utilities Commission shall not exceed the following caps:

Chair	\$ 350
Member	\$ 200



Section VI: Amendments

(a) Pursuant to the General Statutes 159-15, this budget may be amended by submission of proposed changes to the City Council.

(b) Notwithstanding Subsection (a) above, the City Manager is authorized to transfer funds from one appropriation to another within the same fund in an amount not to exceed \$10,000. Any such transfers shall be reported to the City Council at its regular meeting and shall be entered in the minutes.

(c) In case of emergency which threatens the lives, health, or safety of the public, the City Manager may authorize expenditures in an amount necessary to meet the emergency so long as such amount does not exceed the amount in contingency accounts and the expenditure is reported to the City Council as soon as possible, and the appropriate budget amendments are submitted at the next regular meeting.

Section VII: The Manual of Fees, dated July 1, 2019, is adopted herein by reference.

Section VIII: Motor Vehicle Tax.

(a) Pursuant to provisions of General Statute 20-97 (b1) and Section 10-3-1 of the Code of Ordinances, City of Greenville, an annual motor vehicle tax in the amount of thirty dollars (\$30) is hereby levied upon any vehicle resident in the city.

Section IX: Community Development. The City Council does hereby authorize grant project funds for the operation of FY 2019-2020 CDBG Entitlement and Community Development Home Consortium programs under the Community Development Block Grant Program and Home Consortium Program for the primary purpose of housing rehabilitation and other stated expenditures.

Section X: Greenville Utilities Commission. The City Council adopts a separate ordinance for the budget of the Greenville Utilities Commission.

Section XI: Distribution. Copies of this ordinance shall be furnished to the City Manager and Director of Financial Services of the City of Greenville to be kept on file by them for their direction in disbursement of funds.

ADPOTED this the 13 day of June, 2019.

ATTEST:

Carol L. Barwick, City





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General Fund FY 2019–2020 Operating Budget

REVENUES



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BUDGET ADOPTED FOR GENERAL FUND - REVENUE SUMMARY FOR FISCAL YEAR 2020

		2018				2019 202			2020	
	2017		ORIGINAL ORIGINAL				FINANCIAL		ADOPTED	
REVENUE SOURCE	ACTUAL		BUDGET		BUDGET		PLAN		BUDGET	
Property Taxes	\$ 31,977,626	\$	32,750,000	\$	33,722,500	\$	34,786,629	\$	34,306,950	
Sales Tax	18,469,673		18,823,000		19,463,690		20,050,411		20,404,423	
GUC Transfers In	6,661,899		6,651,919		6,731,296		6,770,725		6,639,369	
Utilities Franchise Tax	6,827,761		7,102,077		7,000,000		7,100,000		7,100,000	
Rescue Transport	2,692,167		3,127,484		3,643,346		3,758,054		3,205,109	
Powell Bill - State Allocation	2,201,441		2,220,065		2,220,065		2,220,065		2,182,000	
Motor Vehicle Taxes	1,407,660		1,503,457		1,508,522		1,538,693		1,568,863	
Inspections	1,394,750		950,000		1,399,840		1,399,840		1,255,152	
Recreation	1,851,389		1,999,487		1,231,826		1,243,876		1,243,876	
Investment Earnings	381,105		500,000		500,000		500,000		850,000	
All Other Revenues	6,989,568		5,207,966		6,192,916		5,490,186		5,963,939	
SUBTOTAL	\$ 80,855,039	\$	80,835,455	\$	83,614,001	\$	84,858,479	\$	84,719,681	
Appropriated Fund Balance										
General Fund	-		465,766		1,000,000		650,000		650,000	
Powell Bill	-		712,578		379,935		379,935		318,000	

TOTAL \$ 80,855,039 \$ 82,013,799 \$ 84,993,936 \$ 85,888,414 \$ 85,687,681





REVENUES

BUDGET ADOPTED FOR GENERAL FUND - REVENUE DETAIL FOR FISCAL YEAR 2020

Tax Refunds (104,174) (84,443) (87,854) (89,612) (89,612) SUBTOTAL \$ 31,977,626 \$ 32,750,000 \$ 33,722,500 \$ 34,786,629 \$ 34,306,92 Other Unrestricted Intergovernmental > <th>REVENUE SOURCE</th> <th></th> <th>2017 ACTUAL</th> <th></th> <th>2018 ORIGINAL BUDGET</th> <th></th> <th>2019 ORIGINAL BUDGET</th> <th>F</th> <th>2020 INANCIAL PLAN</th> <th></th> <th>2020 ADOPTED BUDGET</th>	REVENUE SOURCE		2017 ACTUAL		2018 ORIGINAL BUDGET		2019 ORIGINAL BUDGET	F	2020 INANCIAL PLAN		2020 ADOPTED BUDGET
Current Year Taxes \$ 29,152,393 \$ 29,944,490 \$ 30,528,008 \$ 31,528,247 \$ 31,048,56 Motor Vehicle Taxes 3,016,063 2,965,692 3,166,299 3,229,625 3,229,625 Prior Year Taxes 268,998 149,082 359,618 366,810 366,810 Tax Interest & Penalties 145,178 187,460 185,367 189,075 189,075 Tax Discounts (500,833) (412,281) (428,937) (437,516) (437,516) Tax Interest & Penalties (104,174) (84,443) (87,854) (89,612) (89,612) Cher Unrestricted Intergovernmental SUBTOTAL \$ 31,977,626 \$ 32,750,000 \$ 33,722,500 \$ 34,366,629 \$ 20,404,42 Sales Taxes \$ 18,469,673 \$ 18,823,000 \$ 19,463,690 \$ 20,501,411 \$ 20,404,42 Notor Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 165,181 Video Program & Supplemental PEG 875,412 923,767 860,935 860,544 869,54 Motor Vehicle Fee 1,407,660 1,503,457 1,508,522 1,538,693 1,568,80											
Motor Vehicle Taxes 3,016,063 2,965,692 3,166,299 3,229,625 3,229,625 Prior Year Taxes 268,998 149,082 359,618 366,810 366,810 Tax Interest & Penalties 145,178 187,460 185,367 189,075 189,075 Tax Discounts (500,833) (412,281) (428,937) (437,52 (89,612) (89,6		<i>.</i>	20.452.202	<u> </u>	20.044.400	4	20 520 000	4	24 522 243	4	24.040.560
Prior Year Taxes 268,998 149,082 359,618 366,810 366,810 Tax Interest & Penalties 145,178 187,460 185,367 189,075 189,075 Tax Discounts (500,833) (412,281) (428,937) (437,516) (437,52) Tax Refunds (104,174) (84,443) (428,937) (437,516) (89,612) (89,612) Other Unrestricted Intergovernmental SUBTOTAL \$ 31,977,626 \$ 32,750,000 \$ 34,786,629 \$ 34,306,925 Other Unrestricted Intergovernmental Substormed to the program & Supplemental PEG \$ 18,469,673 \$ 18,823,000 \$ 19,463,690 \$ 20,050,411 \$ 20,404,44 Rental Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 165,181 165,183 Video Program & Supplemental PEG 87,5412 923,767 860,935 869,544 869,528 Payment in Lieu of Taxes 52 51,075 67,470 68,819 68,819 68,827 State Fire Protection 387,490 330,000 333,900 397,83 25,035 25,035 25		Ş		Ş		Ş		Ş		Ş	
Tax Interest & Penalties 145,178 187,460 185,367 189,075 189,075 Tax Discounts (500,833) (412,281) (428,937) (437,516) (437,52) Tax Refunds (104,174) (84,443) (87,854) (89,61) (89,62) SUBTOTAL \$ 31,977,626 \$ 32,750,000 \$ 33,722,500 \$ 34,786,629 \$ 43,66,69 Other Unrestricted Intergovernmental \$ 18,469,673 \$ 18,823,000 \$ 19,463,690 \$ 20,050,411 \$ 20,404,42 Rental Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 165,181 Video Program & Supplemental PEG 1,407,660 1,503,457 1,508,522 1,538,693 1,568,819 Payment in Lieu of Taxes 52 51,075 67,470 68,819 68,823 State Fire Protection 387,490 390,000 339,900 397,83 31,000,00 Beer & Wine 428,523,983 \$ 29,344,202 \$ 29,3765 25,035 25,035 25,035 State Fire Protection 438,7490 390,000 339,900 39,919,811 \$ 1,00,00 Beer & Wine 2,265,2											
Tax Discounts (50,833) (412,281) (428,937) (437,516) (437,516) Tax Refunds (104,174) (84,443) (87,854) (89,612) (89,652) Other Unrestricted Intergovernmental \$ 31,977,626 \$ 32,750,000 \$ 33,722,500 \$ 34,786,629 \$ 34,306,99 Other Unrestricted Intergovernmental \$ 518,657,752 133,378 160,370 165,181 165,181 Sales Taxes \$ 18,469,673 \$ 18,823,000 \$ 19,463,690 \$ 20,050,411 \$ 20,404,43 Rental Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 165,181 Video Program & Supplemental PEG 875,412 923,767 860,935 869,544 869,54 State Fire Protection 387,490 390,000 393,900 397,839 397,839 Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 Traffic Control Lights Maintenance \$ 118,411 \$ 157,000 \$ 157,000 \$ 158,003 Street Sweeper Agreement 259			-		-		-				
Tax Refunds (104,174) (84,443) (87,854) (89,612) (89,612) SUBTOTAL \$ 31,977,626 \$ 32,750,000 \$ 33,722,500 \$ 34,786,629 \$ 34,306,92 Other Unrestricted Intergovernmental 34,306,92 Sales Taxes \$ 18,469,673 \$ 19,463,690 \$ 20,050,411 \$ 20,404,42 Rental Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 1			-				-		-		-
SUBTOTAL \$ 31,977,626 \$ 32,750,000 \$ 33,722,500 \$ 34,786,629 \$ 34,306,929 Other Unrestricted Intergovernmental Sales Taxes \$ 18,469,673 \$ 18,823,000 \$ 19,463,690 \$ 20,050,411 \$ 20,404,42 Rental Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 165,181 Video Program & Supplemental PEG 875,412 923,767 860,935 869,544 869,54 Motor Vehicle Fee 1,407,660 1,503,457 1,508,522 1,538,693 1,568,88 Payment in Lieu of Taxes 52 51,075 67,470 68,819 6,827 State Fire Protection 387,490 390,000 393,900 397,839 397,839 Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 29,879,960 \$ 30,619,811 \$ 31,003,99 Restricted Intergovernmental 259,068 25,035 25,035 25,035 25,035 25,035 25,035 25,035 25,035 2											(437,516)
Other Unrestricted Intergovernmental Solution of the second			· · ·	4							(89,612)
Sales Taxes \$ 18,469,673 \$ 19,463,690 \$ 20,005,411 \$ 20,404,42 Rental Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 165,181 Video Program & Supplemental PEG 875,412 923,767 860,935 869,544 869,52 Motor Vehicle Fee 1,407,660 1,503,457 1,508,522 1,538,693 1,568,86 Payment in Lieu of Taxes 52 51,075 67,470 68,819 68,827 State Fire Protection 387,490 390,000 393,900 397,839 397,839 Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 SUBTOTAL \$ 28,523,983 \$ 29,364,020 \$ 31,003,99 Restricted Intergovernmental Traffic Control Lights Maintenance \$ 118,411 \$ 157,000 \$ 158,00 Street Sweeper Agreement 2,201,441 2,220,065 2,220,065 2,220,0		Ş	31,977,626	Ş	32,750,000	Ş	33,722,500	Ş	34,786,629	Ş	34,306,950
Rental Vehicle - Gross Receipts 152,527 133,378 160,370 165,181 165,181 Video Program & Supplemental PEG 875,412 923,767 860,935 869,544 869,544 Motor Vehicle Fee 1,407,660 1,503,457 1,508,522 1,538,693 1,568,869 Payment in Lieu of Taxes 52 51,075 67,470 68,819 68,833 State Fire Protection 387,490 390,000 393,900 397,839 397,839 Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 Restricted Intergovernmental 5 29,864,020 \$ 29,879,960 \$ 30,8181 \$ 158,00 Street Sweeper Agreement 259,068 25,035 25,035 25,035 25,035 25,035 25,035 25,035 25,035 25,035 25,035 2,182,00 \$ 158,00 \$ 158,00 \$ 158,00 \$ 158,00 \$ 158,00 \$ 158,00 \$ 158,00 \$<											
Video Program & Supplemental PEG 875,412 923,767 860,935 869,544 869,544 Motor Vehicle Fee 1,407,660 1,503,457 1,508,522 1,538,693 1,568,80 Payment in Lieu of Taxes 52 51,075 67,470 68,819 68,819 State Fire Protection 387,490 390,000 393,900 397,839 397,839 Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 Restricted Intergovernmental 5 28,523,898 \$ 29,879,960 \$ 1,57,000 \$ 157,000 \$ 158,00 Street Sweeper Agreement 259,068 25,035 25,035 25,035 25,035 25,035 25,035 25,035 25,035 2,21,82,00 \$ 50,000 1,57,000 \$ 157,000 \$ 158,00 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,279,675		\$		\$		\$		\$		\$	20,404,423
Motor Vehicle Fee 1,407,660 1,503,457 1,508,522 1,538,693 1,568,863 Payment in Lieu of Taxes 52 51,075 67,470 68,819 68,833 State Fire Protection 387,490 390,000 393,900 397,839 397,839 Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 Restricted Intergovernmental 28,523,983 \$ 29,364,020 \$ 29,879,960 \$ 30,619,811 \$ 31,003,95 Restricted Intergovernmental 211 \$ 118,411 \$ 157,000 \$ 150,000 2,220,065 2,	•		-		-		-				165,181
Payment in Lieu of Taxes 52 51,075 67,470 68,819 68,825 State Fire Protection 387,490 390,000 393,900 397,839 397,839 State Fire Protection 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 SUBTOTAL \$ 28,523,983 \$ 29,364,020 \$ 29,879,960 \$ 31,003,92 Restricted Intergovernmental * 403,408 157,000 \$ 157,000 \$ 157,000 \$ 157,000 \$ 158,00 Street Sweeper Agreement 259,068 25,035 2,182,00 32,618 414,63 32,611 414,63 32,618 414	Video Program & Supplemental PEG		875,412		923,767		860,935		869,544		869,544
State Fire Protection 387,490 390,000 393,900 397,839 397,839 Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 SUBTOTAL \$ 28,523,983 \$ 29,364,020 \$ 29,879,960 \$ 30,619,811 \$ 31,003,993 Restricted Intergovernmental 28,523,983 \$ 29,364,020 \$ 29,879,960 \$ 30,619,811 \$ 31,003,993 Traffic Control Lights Maintenance \$ 118,411 \$ 157,000 \$ 157,000 \$ 157,000 \$ 157,000 \$ 25,035 25,035 25,035 25,035 25,035 25,035 25,035 25,035 2,182,00 \$ 2,182,00 \$ 2,182,00 \$ 2,182,00 \$ 2,182,00 \$ 2,220,065 2,220,065 2,220,065 2,220,065 2,2182,00 \$ 2,182,00 \$ 2,182,00 \$ 2,182,00 \$ 2,182,00 \$ 2,182,00 \$	Motor Vehicle Fee		1,407,660		1,503,457		1,508,522		1,538,693		1,568,863
Utilities Franchise Tax 6,827,761 7,102,077 7,000,000 7,100,000 7,100,000 Beer & Wine 403,408 437,266 425,073 429,324 429,324 SUBTOTAL \$ 28,523,983 \$ 29,864,020 \$ 29,879,960 \$ 30,619,811 \$ 31,003,95 Restricted Intergovernmental Traffic Control Lights Maintenance \$ 118,411 \$ 157,000 \$ 157,000 \$ 157,000 \$ 157,000 \$ 25,035 25,035 25,035 25,035 25,035 Powell Bill State Allocation 2,201,441 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,182,000 503,000	Payment in Lieu of Taxes		52		51,075		67,470		68,819		68,819
Beer & Wine 403,408 437,266 425,073 429,324 429,32 SUBTOTAL \$ 28,523,983 \$ 29,364,020 \$ 29,879,960 \$ 30,619,811 \$ 31,003,99 Restricted Intergovernmental Traffic Control Lights Maintenance \$ 118,411 \$ 157,000 \$ 157,000 \$ 157,000 \$ 157,000 \$ 157,000 \$ 158,00 Street Sweeper Agreement 259,068 25,035 25,	State Fire Protection		387,490		390,000		393,900		397,839		397,839
SUBTOTAL\$28,523,983\$29,364,020\$29,879,960\$30,619,811\$31,003,95Restricted IntergovernmentalTraffic Control Lights Maintenance\$118,411\$157,000\$157,000\$157,000\$158,00Street Sweeper Agreement259,06825,03525,03525,03525,03525,03525,03525,035Powell Bill State Allocation2,201,4412,220,0652,220,0652,220,0652,220,0652,182,00Special State/Federal/Local Grants379,30213,186503,000Controlled Substance Tax(701)Section 104 F Planning Grant MPO254,761225,280605,647332,618414,62Licenses, Permits & Fees	Utilities Franchise Tax		6,827,761		7,102,077		7,000,000		7,100,000		7,100,000
Restricted Intergovernmental Traffic Control Lights Maintenance \$ 118,411 \$ 157,000 \$ 157,000 \$ 157,000 \$ 158,02 Street Sweeper Agreement 259,068 25,035 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065 2,220,065	Beer & Wine		403,408		437,266		425,073		429,324		429,324
Traffic Control Lights Maintenance \$ 118,411 \$ 157,000 \$ 158,00 25,035 2,182,000 5 5 5 5 5 5 5 5 5 5 5 5 5	SUBTOTAL	\$	28,523,983	\$	29,364,020	\$	29,879,960	\$	30,619,811	\$	31,003,993
Street Sweeper Agreement 259,068 25,035 2,182,00	Restricted Intergovernmental										
Powell Bill State Allocation 2,201,441 2,220,065 2,220,065 2,220,065 2,220,065 2,182,00 Special State/Federal/Local Grants 379,302 13,186 503,000 -<	Traffic Control Lights Maintenance	\$	118,411	\$	157,000	\$	157,000	\$	157,000	\$	158,021
Special State/Federal/Local Grants 379,302 13,186 503,000 - - Controlled Substance Tax (701) - <t< td=""><td>Street Sweeper Agreement</td><td></td><td>259,068</td><td></td><td>25,035</td><td></td><td>25,035</td><td></td><td>25,035</td><td></td><td>25,035</td></t<>	Street Sweeper Agreement		259,068		25,035		25,035		25,035		25,035
Controlled Substance Tax (701) - <th< td=""><td>Powell Bill State Allocation</td><td></td><td>2,201,441</td><td></td><td>2,220,065</td><td></td><td>2,220,065</td><td></td><td>2,220,065</td><td></td><td>2,182,000</td></th<>	Powell Bill State Allocation		2,201,441		2,220,065		2,220,065		2,220,065		2,182,000
Section 104 F Planning Grant MPO 254,761 225,280 605,647 332,618 414,62 SUBTOTAL \$ 3,212,282 \$ 2,640,566 \$ 3,510,747 \$ 2,734,718 \$ 2,779,67 Licenses, Permits & Fees Fees Frivilege Licenses \$ 100 \$ - \$ <td>Special State/Federal/Local Grants</td> <td></td> <td>379,302</td> <td></td> <td>13,186</td> <td></td> <td>503,000</td> <td></td> <td>-</td> <td></td> <td>-</td>	Special State/Federal/Local Grants		379,302		13,186		503,000		-		-
SUBTOTAL \$ 3,212,282 \$ 2,640,566 \$ 3,510,747 \$ 2,734,718 \$ 2,779,67 Licenses, Permits & Fees - - \$ - \$ - \$ 2,734,718 \$ 2,779,67 Privilege Licenses \$ 100 \$ - \$ <td< td=""><td>Controlled Substance Tax</td><td></td><td>(701)</td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td></td<>	Controlled Substance Tax		(701)		-		-		-		-
Licenses, Permits & Fees \$ 100 \$ - \$ 1,255,15 \$ \$	Section 104 F Planning Grant MPO		254,761		225,280		605,647		332,618		414,618
Privilege Licenses \$ 100 \$ - \$ > \$ 1 \$	SUBTOTAL	\$	3,212,282	\$	2,640,566	\$	3,510,747	\$	2,734,718	\$	2,779,674
Privilege Licenses \$ 100 \$ - \$ > \$ 1 \$	Licenses, Permits & Fees	_		_							
Inspection Division Permits1,394,750950,0001,399,8401,399,8401,255,15Planning Fees139,045110,721142,960145,819174,85Recreation Department Activity Fees1,851,3891,999,4871,231,8261,243,8761,243,876Police Fees698,2011,229,6211,136,9031,170,1101,517,84		Ś	100	Ś	-	Ś	-	Ś	-	Ś	_
Planning Fees139,045110,721142,960145,819174,83Recreation Department Activity Fees1,851,3891,999,4871,231,8261,243,8761,243,876Police Fees698,2011,229,6211,136,9031,170,1101,517,84	-			•				r			1,255,152
Recreation Department Activity Fees1,851,3891,999,4871,231,8261,243,8761,243,876Police Fees698,2011,229,6211,136,9031,170,1101,517,84											174,834
Police Fees 698,201 1,229,621 1,136,903 1,170,110 1,517,84	_										
											27,019
Fire/Rescue Fees 187,036 208,455 214,500 214,500 214,50			-								214,500
		¢		¢		Ċ		ć		¢	4,433,229

REVENUES



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BUDGET ADOPTED FOR GENERAL FUND - REVENUE DETAIL FOR FISCAL YEAR 2020

REVENUE SOURCE		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 INANCIAL PLAN	2020 ADOPTED BUDGET
Sales & Services							
Rescue Service Transport		\$ 2,692,167	\$ 3,127,484	\$ 3,643,346	\$	3,758,054	\$ 3,205,109
Leased Parking & Meters		202,513	178,386	294,803		302,933	389,868
Parking Violations		265,539	216,363	375,000		378,750	247,302
	SUBTOTAL	\$ 3,160,219	\$ 3,522,233	\$ 4,313,149	\$	4,439,737	\$ 3,842,279
Other Revenues							
Sale of Property		\$ 1,514,271	\$ 26,016	\$ 26,536	\$	27,067	\$ -
Other Revenue		1,045,316	767,909	770,257		771,785	864,187
	SUBTOTAL	\$ 2,559,586	\$ 793,925	\$ 796,793	\$	798,852	\$ 864,187
Investment Earnings							
Investment Earnings		\$ 381,105	\$ 500,000	\$ 500,000	\$	500,000	\$ 850,000
Other Financing Sources							
Transfer in GUC		\$ 6,661,899	\$ 6,651,919	\$ 6,731,296	\$	6,770,725	\$ 6,639,369
Transfer from Capital Reserve		-	-	-		-	-
Transfer from Housing		-	100,000	-		-	-
Transfer from Sanitation		-	-	-		-	-
Other Transfers		86,818	-	-		-	-
	SUBTOTAL	\$ 6,748,717	\$ 6,751,919	\$ 6,731,296	\$	6,770,725	\$ 6,639,369
Fund Balance Appropriated							
Appropriated Fund Balance - Gene	eral	-	465,766	1,000,000		650,000	650,000
Appropriated Fund Balance - Powe	ell Bill	 -	 712,578	 379,935		379,935	 318,000
	SUBTOTAL	\$ -	\$ 1,178,344	\$ 1,379,935	\$	1,029,935	\$ 968,000
GENERAL FUND REV	ENUE TOTAL	\$ 80,855,039	\$ 82,013,799	\$ 84,993,936	\$	85,888,414	\$ 85,687,681



Fund Balance
All Other Revenues
Investment Earnings
R&P
Inspections
Motor Vehicle Taxes
Powell Bill
Rescue Transport
Utilities Franchise Tax
GUC Transfers In
Sales Tax

Property Taxes



EXPENSES

BUDGET ADOPTED FOR GENERAL FUND - EXPENSE BY DEPARTMENT FOR FISCAL YEAR 2020

DEPARTMENT	2017 ACTUAL			2019 ORIGINAL BUDGET		2020 FINANCIAL PLAN			2020 ADOPTED BUDGET
Mayor & City Council	\$ 411,076	\$	457,998	\$	430,586	\$	493,490	\$	525,033
City Manager	2,383,711		2,070,618		2,496,657		2,563,326		2,302,683
City Clerk	248,789		265,083		275,649		282,064		284,263
City Attorney	457,682		460,767		509,349		529,134		531,965
Human Resources	2,627,508		2,790,698		2,855,170		2,869,086		2,883,262
Information Technology	2,845,527		2,993,452		3,151,566		3,273,997		3,216,356
Fire/Rescue	13,545,750		14,023,486		14,689,593		15,189,525		15,204,025
Financial Services	2,442,784		2,428,481		2,481,422		2,505,675		2,603,807
Police	23,186,751		24,757,355		25,091,055		25,531,404		25,173,859
Recreation & Parks	7,503,495		7,573,949		7,181,175		7,290,857		7,345,457
Public Works	8,303,698		9,671,950		9,999,525		10,131,952		10,189,970
Planning & Development	2,465,175		2,562,292		2,848,068		2,886,155		3,002,499
TOTAL BY DEPARTMENT	\$ 66,421,946	\$	70,056,129	\$	72,009,816	\$	73,546,664	\$	73,263,179
Indirect Cost Reimbursement	\$ (1,311,578)	\$	(1,459,519)	\$	(1,950,887)	\$	(1,950,887)	\$	(1,950,887)
Other Post Employment Benefits	500,000		500,000		600,000		700,000		700,000
Contingency	-		200,000		121,500		100,000		100,000
TOTAL EXPENSES BY DEPARTMENT	\$ 65,610,368	\$	69,296,610	\$	70,780,429	\$	72,395,777	\$	72,112,292
Transfers to Other Funds	\$ 14,010,301	\$	10,616,558	\$	11,638,684	\$	11,354,735	\$	11,777,487
Total Capital Improvements	2,255,396		2,100,631		2,574,821		2,137,902		1,797,902
TOTAL GENERAL FUND	\$ 81,876,065	\$	82,013,799	\$	84,993,934	\$	85,888,414	\$	85,687,681



EXPENSES



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BUDGET ADOPTED FOR GENERAL FUND - EXPENSE DETAIL FOR FISCAL YEAR 2020

Porconnol		2017 ACTUAL		2018 ORIGINAL BUDGET		2019 ORIGINAL BUDGET		2020 FINANCIAL PLAN		2020 ADOPTED BUDGET
Personnel	ć	32,865,058	ć	25 250 772	ć	36,085,230	ć	26 024 411	ć	26 202 222
Regular Salaries Overtime Salaries	\$	1,589,418	\$	35,258,772 1,456,762	Ş	1,540,270	Ş	36,934,411 1,540,270	\$	36,203,332 1,540,270
Off-Duty		283,905		237,838		295,000		295,000		295,000
Allowances		439,647		459,540		472,740		472,740		475,142
FICA		2,557,502		2,703,818		2,566,717		2,644,301		2,662,133
Retirement		2,499,349		2,732,279		2,521,584		2,610,776		3,208,426
Health Insurance		8,129,114		8,691,174		8,445,610		8,538,589		8,512,157
Group Life Insurance		174,022		140,398		110,698		112,301		76,398
Workers Compensation		563,262		559,512		610,000		610,000		610,000
Education/Training Assistance		39,569		30,000		33,026		33,026		33,026
401K Retirement		844,722		903,386		1,026,359		1,045,983		986,943
Other Personnel Expenses		171,794		92,209		653,015		653,015		659,941
TOTAL PERSONNEL	\$	50,157,362	\$	53,265,688	\$	54,360,249	\$	55,490,412	\$	55,262,768
Operating										
Advertising	\$	94,656	\$	117,177	\$	115,253	\$	120,670	\$	120,670
Building Maintenance		340,346		237,885		345,608		349,608		349,608
Computer Hardware		271,956		320,312		206,095		247,122		282,653
Computer Software		596,213		624,947		808,886		810,297		847,363
Contingency		-		200,000		121,500		100,000		100,000
Contracted Services		3,695,887		3,830,652		3,774,738		3,833,610		3,749,908
Copier Maintenance		48,037		57,807		52,614		53,058		53,058
Dues & Subscriptions		200,259		192,714		209,152		223,093		223,093
Elections		-		75,000		-		75,000		89,606
Equipment Maintenance		113,669		216,412		207,500		211,968		211,968
F/R General Expenses		156,648		187,759		163,905		182,000		182,000
Fleet Labor		1,114,070		916,357		1,075,668		1,110,939		1,110,939
Fleet Service Fixed Cost		1,036,866		1,036,866		1,059,817		1,063,254		1,063,254
Fuel		580,530		689,700		653,559		670,873		670,873
General Insurance Liability		534,051		531,000		550,000		550,000		550,000
Grants/Donations		208,969		74,600		205,100		205,100		205,100
Laundry & Cleaning		29,006		27,802		33,602		35,102		35,102
OPEB		500,000		500,000		600,000		700,000		700,000
Other Expense		1,266,403		1,000,452		1,184,067		1,129,714		1,119,714
Postage		42,333		58,000		50,000		50,000		40,000
Printing		56,138		91,709		92,738		96,083		90,546
Professional Services		19,992		32,000		32,853		32,515		32,515
Property & Casualty Loss		104,710		280,000		400,000		400,000		400,000
Radio Maintenance		150,760		154,741		169,217		176,957		176,957
Street Light		1,380,608		1,550,840		1,438,014		1,452,394		1,452,394
Supplies & Materials		1,536,480		1,609,171		1,878,962		1,997,978		1,944,863
Telephone		268,655		308,989		344,513		347,473		366,783
Travel/Training		371,583		340,621		400,547		406,630		406,630
Uniforms		262,122		298,060		325,500		334,000		334,000


EXPENSES

BUDGET ADOPTED FOR GENERAL FUND - EXPENSE DETAIL FOR FISCAL YEAR 2020

	2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Operating Continued						
Utilities	1,059,583	1,185,314	1,149,000		1,152,700	1,152,700
Vehicle Maintenance	724,057	743,554	722,661		738,114	738,114
TOTAL OPERATING	\$ 16,764,584	\$ 17,490,441	\$ 18,371,069	\$	18,856,252	\$ 18,800,411
Capital						
Capital Improvements	2,255,396	2,100,631	2,484,821		2,047,902	1,797,902
TOTAL CAPITAL	\$ 2,255,396	\$ 2,100,631	\$ 2,484,821	\$	2,047,902	\$ 1,797,902
Transfers						
Facilities Improvement Program	\$ 1,590,000	\$ 1,542,000	\$ 1,400,000	\$	1,400,000	\$ 1,280,000
Street Improvement Program	1,700,000	2,200,000	2,500,000		2,500,000	2,500,000
Debt Service Fund	4,812,928	4,737,002	4,737,002		4,737,002	4,819,754
Sheppard Memorial Library	1,197,058	1,232,969	1,269,958		1,308,057	1,308,057
Housing	292,684	300,806	309,830		319,125	319,125
Transit	565,269	603,781	771,894		790,551	790,551
Capital Reserve	467,119	-	740,000		390,000	390,000
Imperial Site Project	1,040,000	-	-		-	-
Rec & Parks Capital Projects	410,000	-	-		-	120,000
Public Works Capital Projects	1,935,243	-			-	250,000
TOTAL TRANSFERS	14,010,301	10,616,558	11,728,684		11,444,735	11,777,487
Indirect Cost Reimbursement	(1,311,578)	(1,459,519)	(1,950,887)		(1,950,887)	(1,950,887)
TOTAL EXPENDITURES	\$ 81,876,065	\$ 82,013,799	\$ 84,993,936	\$	85,888,414	\$ 85,687,681







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Other Funds FY 2019–2020 Operating Budget

DEBT SERVICE



The Debt Service Fund accounts for the payment of the City's debt. When payments are due, the General Fund transfers the needed funds into this fund for payment.

REVENUES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Occupancy Tax Transfer from Powell Bill Transfer from General Fun Energy Efficient Refund Investment Earnings	d	\$ 765,973 72,603 4,740,325 34,543 13,282	\$ 711,932 73,299 4,663,703 - -	\$ 726,490 - 4,737,002 - -	\$ 740,127 - 4,737,002 - -	\$ 740,127 - 4,819,754 - -
	TOTAL	\$ 5,626,726	\$ 5,448,934	\$ 5,463,492	\$ 5,477,129	\$ 5,559,881





City of Greenville Fiscal Year 2019/2020 Budget

DEBT SERVICE

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Principal Payments Interest Payments Closing Costs	\$	3,927,446 1,039,266 11,651	\$ 4,682,088 766,846 -	\$ 4,433,476 1,030,016 -	\$	4,526,269 950,860 -	\$ 4,439,631 1,120,250 -
	TOTAL \$	4,978,363	\$ 5,448,934	\$ 5,463,492	\$	5,477,129	\$ 5,559,881



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Planning activities remain approximately the same and are reimbursed at 80% from Federal funds. Federal operating funding remains at 50% of the total. Capital items and ADA service and preventative maintenance items requested are reimbursable at 80% Federal share.

REVENUES		2017 ACTUAL		2018 ORIGINAL BUDGET		2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN		2020 ADOPTED BUDGET
Grant Income	\$	1,462,706	\$	1,757,197	\$	2,098,993	\$	2,107,543	\$	2,107,543
Bus Fare / Ticket Sales		238,517		380,014		379,035		389,938		389,938
Transfer from General Fund		565,269		603,781		771,894		790,551		790,551
Other Revenues		2,625		-		-		-		-
Appropriated Fund Balance		-		117,399		-		-		-
ΤΟΤΛ	ιŚ	2 269 117	ć	2 858 301	ć	3 2/19 922	ć	3 288 032	ć	3 288 032

IUIAL Ş	2,209,117	Ş	2,858,391 Ş	3,249,922	Ş	3,288,032 3	3,288,032





City of Greenville Fiscal Year 2019/2020 Budget

TRANSIT

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Personnel Operating Capital Improvements Other	\$	1,224,564 820,813 299,721 125,650	\$ 1,177,241 1,141,561 539,589 -	\$ 1,157,856 1,564,037 528,029 -	\$	1,180,747 1,564,499 542,786 -	\$ 1,220,900 1,524,346 542,786 -
	TOTAL \$	2,470,748	\$ 2,858,391	\$ 3,249,922	\$	3,288,032	\$ 3,288,032





The Fleet Maintenance Fund has been established as an internal service fund to account for charge-backs to the respective departments of the City for labor, fuel, and parts for items needed to maintain City vehicles. The creation of this fund will assist the City in more accurately reflecting the true costs of the vehicle maintenance by department.

REVENUES		2017 ACTUAL		2018 ORIGINAL BUDGET		2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN		2020 ADOPTED BUDGET
Euol Markun	ć	1 070 266	ć	1 222 226	ć	1 100 000	ç	1 210 790	ć	1 210 700
Fuel Markup	\$	1,070,366	Ş	1,222,336	Ş	1,190,882	Ş	1,219,789	Ş	1,219,789
Labor Fees		1,393,182		1,136,773		1,411,373		1,453,714		1,350,000
Parts Markup		1,302,579		1,471,233		1,329,829		1,356,425		1,356,425
Commercial Labor Markup		519,565		496,796		464,742		478,684		600,000
Other Revenues		2,342		9,933		34,330		35,180		35,180
TOTAL	. \$	4,288,034	\$	4,337,071	\$	4,431,156	\$	4,543,792	\$	4,561,394





City of Greenville Fiscal Year 2019/2020 Budget

FLEET

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Personnel Operating Capital Outlay Other	\$	1,509,416 2,651,133 13,493 37,624	\$ 1,466,383 2,870,688 - -	\$ 1,504,692 2,895,464 31,000 -	\$	1,540,262 2,968,530 35,000 -	\$ 1,543,856 2,982,538 35,000 -
	TOTAL \$	4,211,666	\$ 4,337,071	\$ 4,431,156	\$	4,543,792	\$ 4,561,394





SANITATION

The Sanitation Fund is established to account for the user charges, fees, and all operating costs associated with the operation of the Sanitation Division operated through the Public Works Department of the City. The Sanitation Division offers comprehensive solid waste services such as garbage, recyclable, bulky trash, leaf collection, as well as mosquito and rodent control.

REVENUES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Refuse Fees Cart & Dumpster Sales Other Revenues		\$ 6,997,377 108,118 96,435	\$ 7,449,600 94,880 74,806	\$ 7,524,096 122,500 196,500	\$	7,599,360 122,500 196,500	\$ 7,599,360 100,000 196,500
	TOTAL	\$ 7,201,930	\$ 7,619,286	\$ 7,843,096	\$	7,918,360	\$ 7,895,860





SANITATION

EVERAGE		2017	2018 ORIGINAL	2019 ORIGINAL	I	2020 FINANCIAL	2020 ADOPTED
EXPENSES		ACTUAL	BUDGET	BUDGET		PLAN	BUDGET
Personnel		\$ 2,945,638	\$ 3,135,859	\$ 2,833,368	\$	2,898,622	\$ 3,024,516
Operating		3,680,211	3,963,668	4,489,969		4,499,979	4,302,494
Capital		30,210	101,606	150,000		150,000	150,000
Debt Service		24,437	168,153	119,759		119,759	168,850
Transfer to VRF		237,816	250,000	250,000		250,000	250,000
Transfer to General Fund		35,620	-	-		-	-
	TOTAL	\$ 6,918,312	\$ 7,619,286	\$ 7,843,096	\$	7,918,360	\$ 7,895,860





STORMWATER

The Stormwater Utility Fund is an enterprise fund established to implement the City's Stormwater Management Program. Revenue for this program is generated through a Stormwater fee paid by citizens owning improved property with buildings, parking lots, driveways, etc. The Stormwater Management Program is implemented through the Public Works Department's Engineering and Street Maintenance Divisions. It is directed at compliance with Federal and State environmental regulations through the implementation of local development regulations, capital improvements, and storm drain maintenance.

REVENUES	2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Stormwater Utility Fee Appropriated Fund Balance Other Revenue Transfer from General Fund	\$ 5,454,608 - 550 7,000	\$ 5,928,998 - - -	\$ 5,882,000 - - -	\$	5,941,000 - - -	\$ 5,941,000 1,427,459 - -

TOTAL \$ 5,462,158 \$ 5,928,998 \$ 5,882,000	\$	5,941,000	\$	7,368,459
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City of Greenville Fiscal Year 2019/2020 Budget

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STORMWATER

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Personnel Operating Capital Transfer Out Preventive Maintenance	\$	1,249,446 988,726 174,539 574,331	\$ 1,487,637 1,398,361 3,043,000 -	\$ 1,611,281 1,589,147 1,385,307 1,296,265	\$	1,650,187 1,557,283 1,437,265 1,296,265	\$ 2,577,646 1,557,283 1,437,265 1,296,265 500,000
	TOTAL \$	2,987,042	\$ 5,928,998	\$ 5,882,000	\$	5,941,000	\$ 7,368,459





HOUSING

The Housing Division administers US Department of Housing and Urban Development Community Development Block Grant Funds and Local Bond Funds. The funds are used to develop programs to serve low and moderateincome households. To this end, this fund is responsible for monitoring programs for compliance with local, state, and federal program standards. This fund also provides housing rehabilitation assistance to owner occupants, assistance to nonprofit agencies, down-payment assistance to homebuyers, acquisition and demolition of substandard structures, and program administrative funding.

REVENUES	2017 ACTUAL	(2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 INANCIAL PLAN	2020 ADOPTED BUDGET
CDBG Grant Income HOME Grant Income Transfer from General Fund	\$ 971,733 255,584 292,684	\$	796,296 327,047 300,806	\$ 872,246 415,103 309,830	\$	898,413 427,556 319,125	\$ 918,753 495,622 319,125
ТОТА	\$ 1,520,001	\$	1,424,149	\$ 1,597,179	\$	1,645,094	\$ 1,733,500





City of Greenville Fiscal Year 2019/2020 Budget

HOUSING

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	I	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Personnel Operating Transfer Out	\$	306,857 1,062,633 100	\$ 485,655 938,494 -	\$ 500,225 1,096,954 -	\$	515,232 1,129,863 -	\$ 515,232 1,218,269 -
	TOTAL \$	1,369,590	\$ 1,424,149	\$ 1,597,179	\$	1,645,094	\$ 1,733,500



HEALTH



The Health Fund is used to account for the administration of the City's health insurance program.

REVENUES	2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
City Employer Contribution City Employee Contribution CVA Contributions Library Contributions Airport Contributions Housing Authority Contributions Retiree Contributions Other Revenues Insurance Company Refund / Reimb	\$ 8,579,173 1,716,957 68,679 184,586 177,815 621,574 1,248,542 107,165 220,185	\$ 9,197,718 991,464 51,713 182,536 173,411 599,541 1,349,309 4,246 240,000	\$ 9,049,593 1,646,123 58,372 212,950 179,047 619,026 1,327,544 4,246 240,000	\$	9,142,572 1,646,123 58,372 221,349 184,866 639,144 1,327,544 4,246 240,000	\$ 9,142,572 1,646,123 58,372 221,349 184,866 639,144 1,327,544 4,246 240,000
Appropriated Fund Balance		345,752	225,699		539,168	539,168

TOTAL \$ 12,924,677 \$ 13,135,690 \$ 13,562,600 \$ 14,003,384 \$ 14,003,384





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HEALTH

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
City Claims Library Claims	\$	10,673,236 194,022	\$ 11,137,330 216,313	\$ 11,499,293 223,343	\$ 11,873,020 230,602	\$ 11,873,020 230,602
CVA Claims Housing Authority Claims Airport Claims		60,721 1,029,253 164,593	54,611 841,305 183,234	56,386 868,647 189,189	58,218 896,878 195,338	58,218 896,878 195,338
Retiree Claims Other Expenses		575,784 220,895	612,897 90,000	632,816 92,925	653,383 95,945	653,383 95,945
	TOTAL \$	12,918,504	\$ 13,135,690	\$ 13,562,600	\$ 14,003,384	\$ 14,003,384



VEHICLE REPLACEMENT



The Vehicle Replacement Fund accounts for monies to fund the City's capital budget, for the replacement of vehicles. All vehicles/equipment maintained by the Fleet Maintenance Division of the Public Works Department are considered under this fund. This fund minimizes fluctuations in the annual budget for vehicle expenditures and establishes a manageable replacement cycle.

REVENUES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 INANCIAL PLAN	2020 ADOPTED BUDGET
Sale of Property Other Revenues Transfer from City Departments Transfer from Sanitation Fund Appropriated Fund Balance	5	215,866 - 3,184,573 237,816 -	\$ 227,460 51,000 3,328,636 250,000 1,077,674	\$ 227,460 51,000 3,803,701 250,000	\$	227,460 51,000 4,171,719 250,000	\$ 227,460 51,000 4,171,719 250,000
	TOTAL \$	3,638,255	\$ 4,934,770	\$ 4,332,161	\$	4,700,179	\$ 4,700,179





VEHICLE REPLACEMENT

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET			2020 INANCIAL PLAN	2020 ADOPTED BUDGET		
Capital Equipment Operating	\$	4,828,334 (1,921,474)	\$ \$ 4,934,770 -		\$ 4,332,161 -		4,700,179 -	\$	4,700,179 -	
	TOTAL \$	2,906,859	\$ 4,934,770	\$	4,332,161	\$	4,700,179	\$	4,700,179	





FACILITIES IMPROVEMENT

The Facilities Improvement Fund accounts for monies to fund deferred maintenance projects as outlined in the City's 10 Year Facilities Improvement Plan. The projects funded include facility operations projects that are overseen by the Public Works department as well as Parks and Recreation improvement projects that are overseen by the Parks and Recreation department. The fund was created back in fiscal year 2014-2015 through a \$0.01 increase in the ad valorem property tax rate. The fund receives funding through transfers from the General Fund in an amount needed to fund the annual budgeted projects.

REVENUES		2017 ACTUAL	2018 DRIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 INANCIAL PLAN	-	2020 ADOPTED BUDGET
Transfer from General Fund	\$	1,590,000	\$ 1,542,000	\$ 1,400,000	\$	1,400,000	\$	1,280,000
	TOTAL \$	1,590,000	\$ 1,542,000	\$ 1,400,000	\$	1,400,000	\$	1,280,000





Find yourself in good company® FACILITIES IMPROVEMENT

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 INANCIAL PLAN	2020 ADOPTED BUDGET		
Capital Improvement Personnel Expenses	\$	2,183,757 -	\$ 1,542,000 -	\$ 1,400,000 -	\$	1,400,000 -	\$	1,205,979 74,021	
	TOTAL \$	2,183,757	\$ 1,542,000	\$ 1,400,000	\$	1,400,000	\$	1,280,000	



CAPITAL RESERVE



Capital Reserve Fund is a fund established to set aside and appropriate current funding to future capital projects. Routinely, the Council has transferred unassigned fund balance from the General Fund above the 14% Fund Balance policy into the Capital Reserve Fund to fund specifically identified projects as approved by Council.

REVENUES			2017 ACTUAL		2018 ORIGINAL BUDGET		2019 DRIGINAL BUDGET	F	2020 INANCIAL PLAN	2020 ADOPTED BUDGET	
Transfer from General Fund Investment Earnings Appropriated Fund Balance		\$	467,119 723 -	\$	-	\$	740,000 - -	\$	390,000 - -	\$	390,000 - -
	TOTAL S	5	467,842	Ś	-	Ś	740,000	Ś	390,000	Ś	390,000





City of Greenville Fiscal Year 2019/2020 Budget

CAPITAL RESERVE

EXPENSES		2017 ACTUAL	2018 ORIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 INANCIAL PLAN	2020 ADOPTED BUDGET
Transfer to Capital Project Fund Increase in Reserve		\$ 122,153 -	\$ -	\$ - 740,000	\$	- 390,000	\$ - 390,000
	TOTAL	\$ 122,153	\$ -	\$ 740,000	\$	390,000	\$ 390,000





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Convention & Visitors FY 2019–2020 Operating Budget





GREENVILLE-PITT COUNTY CONVENTION & VISITORS BUREAU

April 29, 2019

Dear Mayor, Mayor Pro-Tem and Members of City Council:

The Convention & Visitors Authority, in conjunction with its hospitality partners, continues to make great progress in establishing Greenville and Pitt County as a competitive hospitality destination throughout the state of North Carolina. In 2017, tourism expenditures in Pitt County totaled 246.5 million dollars and generated 5.53 million dollars in local taxes resulting in a tax savings of \$104.28 per resident. These tourism numbers rank Greenville among the top 20% of tourism generating destinations across our state and we continue to gain ground each year against other municipalities.

The cornerstone of the 2019-2020 CVA budget is centered on achieving our established goals and objectives as set forth by the CVA board of directors and CVB staff. We are excited to announce that funds have been earmarked to start a Sports Council for the City of Greenville in fiscal year 2019-2020. These dollars will allow us to both brand Greenville as a sports destination and attract bigger tournaments and events. Funds have also been set aside for CVB rebranding as well as a comprehensive re-design of the CVB's website.

Over the next twelve months, the Convention and Visitors Bureau's budget is based on projected revenue from the hotel-motel occupancy tax collections. Our budget is conservatively based off a 5% increase in collections for the fiscal year. The budget also reflects the use of a small amount of fund balance which is helping to cover the costs of our board approved projects over the next fiscal year. It is possible that the CVA will not need to utilize the current level of fund balance within the proposed budget as occupancy taxes will likely come in higher than 5% for the current period.

This proposed budget has been approved by our CVA executive committee, our full CVA board and is ready for consideration by the Greenville City Council. The CVA appreciates the continual support of the Greenville City Council and looks forward to working with each member to make Greenville and Pitt County a preferred destination for conventions, meetings, reunions, events, and leisure travel.

Sincerely,

Andrew D. S

Andrew D. Schmidt, CHME, MPA Executive Director



CVA

The Pitt-Greenville Convention and Visitors Authority is a quasi-governmental, non-for-profit umbrella organization that represents Greenville and Pitt County in the solicitation and service of all types of travelers to the area. The Authority is the single entity that brings together the interests of city government, county government, trade and civic associations, and individual "travel industry suppliers" - hotels, motels, restaurants, travel agencies, attractions, and local transportation--in generating convention and visitor business to the Greenville-Pitt County area. The Authority is the City and County's liaison between potential visitors to the area and businesses that will host them during their stay. The Authority serves as an information clearinghouse, a convention management consultant, and an economic development promotion agency for the area.

REVENUES		2017 ACTUAL	2018 DRIGINAL BUDGET	2019 ORIGINAL BUDGET	F	2020 FINANCIAL PLAN	2020 ADOPTED BUDGET
Occupancy Tax 1% Occupancy Tax Miscellaneous Revenue Investment Earnings Appropriated Fund Balance	\$	766,949 383,475 - 60 140,640	\$ 707,855 353,928 - 60 166,641	\$ 797,627 398,814 - 61 200,000	\$	829,532 414,766 - 61 200,000	\$ 816,014 408,007 275,000 482 99,579
	TOTAL \$	1,291,124	\$ 1,228,484	\$ 1,396,501	\$	1,444,359	\$ 1,599,082



CVA



				2018)18		2020		2020	
		2017		ORIGINAL	ORIGINAL		FINANCIAL			ADOPTED
EXPENSE	S	ACTUAL		BUDGET		BUDGET		PLAN		BUDGET
Personnel	\$	458,082	\$	468,357	\$	550,061	\$	578,021	\$	591,533
Operating		858,805		804,847		846,440		866,338		1,007,548
Capital		-		25,000		-		-		-
	TOTAL \$	1,316,887	\$	1,298,203	\$	1,396,501	\$	1,444,359	\$	1,599,082



Sheppard Memorial Library FY 2019–2020 Operating Budget



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March 21, 2019

To:	Ann Wall, City Manager								
	Michael Cowin, Assistant City Manager								
	Byron Hayes, Director of Financial Services								
	□ Shelley Z. Leach, Financial Analyst								
From:	Greg Needham, Director of Libraries								
RE:	2019-2020 Sheppard Memorial Library Budget Request								

Attached is the 2019-2020 Sheppard Memorial Library system budget request to the City of Greenville. Sheppard Memorial Library requests \$1,308,057 for FY 19-20.

The total amount of funding requested from Pitt County is \$654,028. Anticipated revenue from State Aid is set by the State Library of North Carolina.

I appreciate the opportunity to submit this budget request to the City of Greenville, and I will be glad to answer any related questions you may have.

Thank you for your consideration!

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SML

The Sheppard Memorial Library system is recognized by the State of North Carolina as the countywide library system in Pitt County. The library system consists of the main library, the Pitt County Bookmobile, and four branch facilities. The main library and two of the branches are located in the City of Greenville, one branch is in the Town of Winterville, and another branch is located in the Town of Bethel. Operating funds for the libraries in Greenville and the Pitt County Bookmobile are provided on a 2/3 City to 1/3 County radio. Pitt County pays for replacement of the bookmobile. Operating costs and capital improvements for libraries in Winterville and Bethel are paid for by those towns and by revenues generated from the operation of these facilities. The library system receives the Pitt County appropriation of State public library funding because it is recognized as the County library system for Pitt County.

REVENUES		2017 ACTUAL		2018 ORIGINAL BUDGET		2019 ORIGINAL BUDGET		2020 FINANCIAL PLAN		2020 ADOPTED BUDGET	
City of Greenville	\$	1,197,058	\$	1,232,969	\$	1,269,958	\$	1,308,057	\$	1,308,057	
County of Pitt		581,096		598,529		601,194		654,028		654,028	
County of Pitt-Bethel/Winterville		12,000		12,000		12,000		12,000		12,000	
Town of Bethel		30,315		30,315		21,108		21,108		21,108	
Town of Winterville		165,300		167,780		165,300		165,300		165,300	
State Aid		191,774		191,774		191,774		197,262		197,262	
Desk Receipts		128,775		128,775		112,500		112,500		112,500	
Interest Income		1,000		1,000		1,500		1,500		1,500	
Miscellaneous Income		31,500		31,500		38,456		32,000		32,000	
Greenville Housing Authority		10,692		10,692		10,692		10,692		10,692	
Capital - County Funded - Bookmobile		100,000		-		-		-		-	
Transfer from Fiduciary Fund Balance											
(Bookmobile)		51,000		-		-		-		-	
Fund Balance		28,432		26,946		50,014		22,618		40,172	
ΤΟΤΑ	L\$	2,528,942	\$	2,432,280	\$	2,474,496	\$	2,537,065	\$	2,554,619	



SML



				2018		2019		2020		2020	
		2017		ORIGINAL		ORIGINAL		FINANCIAL		ADOPTED	
EXPENSES		ACTUAL		BUDGET		BUDGET		PLAN		BUDGET	
Personnel	\$	1,546,288	\$	1,610,626	\$	1,624,095	\$	1,710,960	\$	1,710,960	
Operating		820,962		810,962		809,709		820,967		820,967	
Greenville Housing Authority		10,692		10,692		10,692		10,692		10,692	
Capital Expense		151,000		-		30,000		12,000		12,000	
	TOTAL \$	2,528,942	\$	2,432,280	\$	2,474,496	\$	2,554,619	\$	2,554,619	



Greenville Utilities FY 2019–2020 Operating Budget

City of Greenville Fiscal Year 2019/2020 Budget







Greenville Utilities Commission Greenville City Council Customers of Greenville Utilities

Ladies and Gentlemen:

Greenville Utilities Commission (GUC) is pleased to present for your consideration the proposed FY 2019-20 Budget which was developed using the values and objectives identified in our "Blueprint – GUC's Strategic Plan." Our focus on growing the region, safely providing reliable and innovative utility solutions, and providing an exceptional customer service experience still remain the heart of everything we do.

GUC provides electric, water, sewer, and natural gas services. Operating as a utility providing all four of those services differentiates GUC from most other utilities around the country.

Management Objectives

GUC's financial budget goals focus on several key metrics including end-of-year performance, debt service coverages, and fund balances. The long-term sustainability of each fund is also taken into consideration to ensure that GUC is poised to continue to meet its mission and future financial challenges.

Guiding all budgetary decisions is GUC's commitment to provide exceptional service while maintaining a viable financial position. In monitoring our strategic plan, GUC utilizes Key Performance Indicators at the corporate level on a consistent and routine basis. To that end, GUC's budget goals are designed to achieve the following:

- Safely provide reliable utility solutions, at the lowest reasonable cost
- Exceptional customer service in an environmentally responsible manner
- Position GUC to achieve greater efficiencies
- Continue to meet regulatory requirements
- Minimize rate increases
- Avoid future rate shock
- Maintain key performance indicators for each fund
- Be operationally and financially prepared for emergency situations
- Be prepared for growth and expansion opportunities
- Preserve and/or improve bond ratings



GUC

Highlights of the FY 2019-20 operating budget are listed below:

- Expenditures budgeted for FY 2019-20 have increased by 2%, or \$5.5M, when compared to the FY 2018-19 budget. Key points are:
 - \$3.4M increase in purchased power
 - \$2.7M decrease in purchased gas
 - \$1.7M decrease in debt service
 - o \$250K increase in transfers to rate stabilization
 - o \$3.7M increase in transfers to capital projects
 - o \$2.0M increase in operations
- No rate adjustment for the Electric Fund
- A 7.0% rate increase for the Water Fund, 0.6% less than projected last year
- No rate adjustment for the Sewer Fund, 3% less than projected last year
- No rate adjustment for the Gas Fund
- Funding for salary market/merit adjustments at 2.7%
- Continuation of a self-insured health insurance plan which includes a high-deductible Health Savings Account option
- Continuation of self-insured dental insurance plan
- Funding to hire replacements prior to the retirement of key personnel to facilitate succession planning, leverage the knowledge and experience of long-term employees for training on critical issues, and ensure smooth transitions
- Existing positions have been reallocated and six permanent positions have been added to appropriately respond to needs within the combined enterprise operation
- Transfer of \$500K to Other Post-Employment Benefits (OPEB) Trust
- Funding for increase in LGERS employer contribution from 7.75% to 8.95% \$350K
- Transfer of \$150K to City's housing energy conservation program
- Commitment of \$500,000 to participate as a sustaining member in the public-private economic development partnership
- Investment of \$11.4M for capital outlay to maintain system reliability and comply with regulatory requirements
- Annual turnover or transfer of \$6.6M to the City of Greenville, in accordance with the Charter issued by the North Carolina General Assembly
- GUC continues to make investments in capital projects to maintain reliability, meet ongoing regulatory requirements, and remain strategically positioned to facilitate growth. To that end, GUC will be establishing capital projects totaling \$10.65M.

GUC



Key Factors Affecting the Fiscal Year 2020 Budget

As GUC begins its 114th year of providing utility services, many challenges and opportunities present themselves regarding the development of the budget.

Commodity Costs

The largest expenditures in the 2019-20 budget are for the purchased commodities of electricity and natural gas. Ensuring a constant, steady, and reasonably priced supply of power and natural gas is one of the most important challenges.

The supply of electricity is influenced by many factors including the cost of fuel for generation, the availability of that supply and many economic and international events. Electric supply can often be impacted by outages at nuclear plants, unplanned maintenance and repairs for reactors and generators, and price fluctuations in fossil fuels. The delivery of electricity to GUC through long transmission lines can be impacted by weather or major damages due to use and obsolescence.

The supply of natural gas for GUC, which is primarily dependent on sources located in the Gulf of Mexico, offers challenges as well. Weather is always a factor in the delivery of utility services. Events, such as hurricanes and winter storms, can impact the flow of natural gas to our area and can result in higher purchase prices for the commodity and higher delivery costs. Interruptions or price spikes impact costs, but can also impact revenues as consumers often use less gas as prices rise.

To address these issues, GUC has entered into contracts to provide a constant and steady supply of electricity. The utility utilizes peak generation at major users on the system to offset periods of heavy load. Contracts are in place to provide mutual aid from other utilities to offer assistance when major weather events cause disruptions.

The Gas Fund operates a liquefied natural gas plant to inject natural gas into the system during periods of high usage. This fuel is shipped to the plant by truck and provides an alternative for a portion of customer demand as needed.

Capital Investment

GUC serves more than 157,000 customer connections across all four operating funds. With local economic development on the rise in our service areas, GUC is preparing for increased customer growth of the operating systems. Additions and expansions are planned for the operating plants and operations center resulting in increased investments in capital spending. Capital spending and the associated debt to finance the strategic investment in infrastructure is a major driver of the budgeting process and impacts rates for all funds. GUC has implemented a debt management plan to provide an orderly plan of capital investment and to maintain the integrity of utility rates and the impact on customers. As part of the annual


budget process a five-year financial plan and a capital spending plan are prepared to identify the spending needed and sources of funding.

The largest capital project GUC has undertaken is the new operations center. The purpose and value of this project is to relocate GUC's current operations center from a flood prone area to strategic high ground to allow unimpeded operations during severe weather and flooding. The relocation also allows for modernization and expansion that is not currently facilitated due to site congestion and development restrictions within flood plains.

GUC is also preparing for the new water treatment plant expansion project. Since the last expansion in 2002, the customer base and system demands continue to increase. The project will expand the water treatment plant from its current capacity of 22.5 million gallons per day (mgd) to 32 mgd to provide sufficient capacity for future economic expansion in the Greenville region.

Operational Excellence

Federal, State and local regulations continue to impact all of GUC's operating funds. Regulations concerning the siting and construction of new generation plants, reliability standards, homeland security, employee safety, renewable resource mandates, and quality standards are all contributing to costs and will continue to impact rate strategies.

In 2018, GUC's Electric Department received the American Public Power Association's (APPA) highest award, RP3 Diamond Designation, for providing customers with the highest degree of safe and reliable electric service. Public power utilities must demonstrate proficiency in reliability, safety, workforce development, and system improvement. GUC's overall system reliability is at 99.994%, which is a testament to the quality work our employees do every day.

The Association of Metropolitan Water Agencies' (AMWA) Gold Award was awarded to GUC for exceptional utility performance. The Gold Award recognizes large public drinking water utilities that exhibit high levels of performance in many areas including product quality, customer satisfaction, infrastructure strategy and performance, and water resource sustainability.

The Gas Department was the recipient of the 2018 System Operational Achievement Recognition Award (SOAR) which recognizes demonstrated commitment to excellence in safely delivering natural gas to its customers. The Government Finance Officers Association of the United States and Canada (GFOA) presented the Distinguished Budget Presentation Award to GUC for its Annual Budget for the fiscal year beginning July 1, 2018. In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, an operations guide, a financial plan, and a communications device. GUC has received this award for the past three years.



Personnel Funding

GUC recognizes that employees are the most valuable asset available to the utility. Over the next five years 36% of current employees are eligible to retire and more than 50% are eligible within 10 years. As employees complete their working careers and retire, it is imperative that a new generation is available to continue the high standards of service that define the utility. GUC has started an initiative to identify and train replacements in order to provide an orderly transition into the future. In addition, GUC has adopted an iLead program to identify and educate employees that are likely to be ready to move into supervisory and management positions within the next 10 years. In an effort to develop a pipeline of diverse, talented, and prepared employees eligible to earn a North Carolina Certification as a water treatment plant or waste water treatment plant operator, GUC has created an iGrow program which provides on-the-job training and North Carolina Rural Water Association (NCRWA) Certification classes for current employees.

Economic Development & Community Involvement

GUC maintains its commitment to supporting growth and economic development initiatives throughout the City of Greenville and Pitt County. To this end GUC has committed to being a sustaining member of a newly formed public-private partnership that will be transformative for our community.

GUC continues to be a leader in the community by participating in community sponsored events such as PirateFest, Freeboot Friday, and "Careers In Your Own Backyard" job fairs at our local Pitt County high schools. GUC also participates in the STEM Outreach Program which focuses on educating schools and colleges about the diverse set of science, technology, engineering, and math (STEM) careers that GUC offers. During the summer, GUC's fan donation program provides 150 fans to the Pitt County Department of Social Services and Council on Aging to be distributed to customers in need. GUC is also a member of the Greenville-Pitt County Chamber of Commerce and actively participates in chamber related events.



SUMMARY

The FY 2019-20 balanced budget reflects the Board and GUC's strategic values, objectives, and the continuing mission of enhancing the quality of life for those we serve by safely providing reliable utility solutions at the lowest reasonable cost, with exceptional customer service in an environmentally responsible manner.

On behalf of the entire staff at GUC, I am pleased to present this proposed budget for FY 2019-20 to the Board of Commissioners for consideration.

Carthy C Can

Anthony C. Cannon General Manager/CEO

GUC



ORDINANCE NO. 19-032 CITY OF GREENVILLE, NORTH CAROLINA 2019-20 GREENVILLE UTILITIES COMMISSION BUDGET ORDINANCE

THE CITY COUNCIL OF THE CITY OF GREENVILLE, NORTH CAROLINA, DOES ORDAIN:

Section I. Estimated Net Revenues and Fund Balances. It is estimated that the following non-tax revenues and fund balances will be available during the fiscal year beginning July 1, 2019 and ending June 30, 2020 to meet the subsequent expenditures, according to the following schedules:

	Revenues		Budget
А.	Electric Fund		
	Rates & Charges Fees & Charges Miscellaneous Interest on Investments Bond Proceeds Transfer from Capital Projects Transfer from Rate Stabilization	\$169,333,894 1,923,510 1,076,711 1,150,000 105,688 1,184,830 2,600,000	
	Total Electric Fund Revenue		\$177,374,633
В.	Water Fund		
	Rates & Charges Fees & Charges Miscellaneous Interest on Investments Bond Proceeds Transfer from Capital Projects	\$22,439,513 458,228 206,074 140,000 153,125 382,781	
	Total Water Fund Revenue		\$23,779,721
C.	Sewer Fund		
	Rates & Charges Fees & Charges Miscellaneous Interest on Investments Bond Proceeds Transfer from Capital Projects	\$23,412,652 428,159 146,518 200,000 101,000 1,271,903	
	Total Sewer Fund Revenue		\$25,560,232
D.	Gas Fund		
	Rates & Charges Fees & Charges Miscellaneous Interest on Investments Transfer from Capital Projects	\$33,168,600 143,607 145,130 300,000 406,025	
	Total Gas Fund Revenue		\$34,163,362
	Total Revenues		\$260,877,948

Section II. Expenditures. The following amounts are hereby estimated for the Greenville Utilities Commission to be expended for managing, operating, improving, maintaining, and extending electric, water, sewer and gas utilities during the fiscal year beginning July 1, 2019 and ending on June 30, 2020, according to the following schedules:

<u>Expenditures</u>		Budget
Electric Fund	\$177,374,633	
Water Fund	23,779,721	
Sewer Fund	25,560,232	
Gas Fund	34,163,362	
Tota! Expenditures		\$260,877,948



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Section III. Capital Improvements. The following Capital Improvements anticipated revenues and project appropriations as listed below in this section are hereby adopted in the fiscal year beginning July 1, 2019.

(a) It is estimated that the following non-tax revenues and long term debt proceeds will be available to fund capital project expenditures that will begin in the fiscal year beginning July 1, 2019.

Capital Projects Revenues		Budget
Electric Fund - Capital Projects Fund Balance	\$1,475,000	
Electric Fund - Grant	125,000	
Water Fund -Long Term Debt Proceeds	1,000,000	
Sewer Fund - Long Term Debt Proceeds	4,800,000	
Sewer Fund - Capital Projects Fund Balance	500,000	
Gas Fund - Capital Projects Fund Balance	2,750,000	
Total Revenues		\$10,650,000

(b) The following amounts are hereby appropriated for capital projects that will begin during the fiscal year beginning July 1, 2019.

Capital Projects Expenditures		Budget
Battery Storage Pilot Project 1MW	\$1,600,000	
Integrity Management Replacement Project	1,750,000	
Allen Road Widening (NCDOT U-5875)	1,000,000	
Water Main Rehabilitation Program Phase 2	1,000,000	
Green Mill Run Tributary - 18-21 inch section	1,800,000	
WWTP Headworks Improvements	2,500,000	
Duplex Pump Station Improvements	500,000	
Harris Mill Run Outfall	500,000	
Total Capital Projects Expenditures		\$10,650,000

Section IV: Amendments.

(a) Pursuant to General Statutes 159-15, this budget may be amended by submission of proposed changes to the City Council.

(b) Notwithstanding Subsection (a) above, the General Manager/CEO of Greenville Utilities Commission is authorized to transfer funds from one appropriation to another in an amount not to exceed \$100,000. Any such transfers shall be reported to the Greenville Utilities Commission and the City Council at their next regular meeting and shall be entered in the minutes.

(c) In case of emergency which threatens the lives, health, or safety of the public, the General Manager/CEO may authorize expenditures in an amount necessary to meet the emergency so long as such amount does not exceed the amount in contingency accounts and the expenditure is reported to the Greenville Utilities Commission as soon as possible, and appropriate budget amendments are submitted to the City Council, if necessary, at its next regular meeting.

(d) Capital Projects listed in section III may be amended on an individual project basis.

Section V: Appropriation. The capital project revenue and expenditure authorizations shall extend from year to year until each project is completed.

Section VI: Distribution. Copies of this ordinance shall be furnished to the General Manager/CEO and the Chief Financial Officer of the Greenville Utilities Commission, and the Director of Financial Services of the City of Greenville to be kept on file by them for their direction in the disbursement of funds.

Adopted this the 13th day of June, 2019.

Attest

J. Connelly, Mayor



		ALL FUNDS			
	2017-2018 Actual	2018-2019 Budget	2018-2019 Projected	2019-2020 Plan	2019-2020 Budget
REVENUE:					
Rates & Charges Fees & Charges U. G. & Temp. Ser. Chgs. Miscellaneous Interest on Investments FEMA/Insurance Reimbursement	\$ 251,150,535 3,019,169 399,743 3,705,354 879,562 80,690	\$ 247,711,476 2,762,497 237,251 1,874,434 475,000	\$ 251,720,114 3,426,743 384,100 2,482,689 1,687,723	\$ 251,997,999 2,815,946 247,183 1,796,003 475,000	\$ 248,354,659 2,580,890 372,614 1,574,433 1,790,000
Contributed Capital Bond Proceeds Installment Purchases Transfer from Cap Projects Transfer from Rate Stabilization	14,295 - - 170,915 -	- - - 250,000	- 689,638 - 500,000	- - 835,162 2,600,000	- 359,813 - 3,245,539 2,600,000
Appropriated Fund Balance	\$ - 259,420,263	\$ 253,310,658	\$ 1,750,000 262,641,007	\$ 260,767,293	\$ 260,877,948
EXPENDITURES:					
Operations Purchased Power Purchased Gas Capital Outlay Debt Service City Turnover - General Street Light Reimbursement Transfer to OPEB Trust Transfer to Rate Stabilization Transfer to Capital Projects Transfer to Designated Reserve Operating Contingencies	\$ 61,504,643 127,069,600 22,587,629 11,409,906 14,306,973 5,853,236 747,547 500,000 4,350,000 10,060,000	\$ 67,870,789 126,008,698 21,753,700 10,785,611 14,025,045 5,908,642 822,654 500,000 - 4,550,000 - 1,085,519	\$ 67,651,335 130,192,420 20,209,500 9,770,895 16,676,634 5,908,642 861,006 500,000 700,000 8,350,000 - 1,820,575	\$ 67,732,502 130,409,287 21,869,300 10,538,127 14,907,091 5,923,391 847,334 500,000 - 6,700,000 - 1,340,261	\$ 69,883,841 129,385,800 19,055,300 11,408,801 12,338,160 5,769,888 869,481 500,000 250,000 8,250,000 - 3,166,677
	\$ 258,389,534	\$ 253,310,658	\$ 262,641,007	\$ 260,767,293	\$ 260,877,948

ALL FUNDS



	E	:LEC	TRIC FUND			
	2017-2018		2018-2019	2018-2019	2019-2020	2019-2020
REVENUE:	 Actual		Budget	Projected	Plan	Budget
Rates & Charges Fees & Charges U. G. & Temp. Ser. Chgs. Miscellaneous Interest on Investments FEMA/Insurance Reimbursement Bond Proceeds Installment Purchases Transfer from Cap Projects Transfer from Rate Stabilization Appropriated Fund Balance	\$ 173,216,856 1,743,183 384,743 2,879,515 538,907 60,137 - - -	\$	168,192,401 1,858,468 222,751 1,292,496 325,000 - - - 250,000	\$ 171,797,873 2,293,615 369,600 1,669,275 1,080,835 - 384,172 - 500,000	\$ 169,742,465 1,893,837 232,683 1,203,700 325,000 - - - - - - - - - - - - - - - - - -	\$ 169,333,894 1,565,396 358,114 1,076,711 1,150,000 - 105,688 - 1,184,830 2,600,000
	\$ 178,823,341	\$	172,141,116	\$ 178,095,370	\$ 176,376,120	\$ 177,374,633
EXPENDITURES:						
Operations Purchased Power Capital Outlay Debt Service City Turnover - General Street Light Reimbursement Transfer to OPEB Trust Transfer to Rate Stabilization Transfer to Capital Projects Transfer to Designated Reserve Operating Contingencies	\$ 26,421,347 127,069,600 7,226,369 3,089,613 4,254,580 747,547 300,000 4,100,000 4,730,000	\$	29,133,393 126,008,698 7,932,467 3,382,942 4,184,591 822,654 300,000	\$ 28,994,248 130,192,420 6,520,872 3,872,163 4,184,591 861,006 300,000 - 2,500,000 - 670,070	\$ 28,932,129 130,409,287 7,371,623 3,959,861 4,155,600 847,334 300,000 - - 400,286	\$ 30,083,472 129,385,800 7,060,927 3,440,789 4,055,000 869,481 300,000 1,000,000
Operating Contingencies	\$ 177,939,056	\$	376,371 172,141,116	\$ 178,095,370	\$ 400,286 176,376,120	\$ 1,179,164 177,374,633

ELECTRIC FUND



	2	017-2018 Actual	2018-2019 Budget	2018-2019 Projected	2019-2020 Plan	:	2019-2020 Budget
REVENUE:							
Rates & Charges Fees & Charges U. G. & Temp. Ser. Chgs. Miscellaneous Interest on Investments FEMA/Insurance Reimbursement Bond Proceeds Installment Purchases Transfer from Cap Projects Transfer from Rate Stabilization Appropriated Fund Balance	\$	19,380,229 567,827 15,000 315,030 97,521 - - - - - - - - - - - - -	\$ 20,504,829 387,500 14,500 262,555 55,000 - - - - - - - - - - - -	\$ 20,746,896 453,025 14,500 313,703 137,695 - 116,372 - - 1,750,000	\$ 22,061,548 395,250 14,500 267,807 55,000 - - 227,967 - -		22,439,513 443,728 14,500 206,074 140,000 - 153,125 - 382,781 -
	\$	20,375,607	\$ 21,224,384	\$ 23,532,191	\$ 23,022,072	\$	23,779,721
EXPENDITURES: Operations Capital Outlay Debt Service Transfer to OPEB Trust Transfer to Rate Stabilization Transfer to Capital Projects Transfer to Designated Reserve Operating Contingencies	\$	12,778,871 1,843,348 3,448,214 100,000 - 1,735,000 - -	\$ 14,181,011 566,231 3,225,573 100,000 - 2,950,000 - 201,569	\$ 14,314,399 773,229 5,159,839 100,000 - 2,850,000 - 334,724	\$ 14,296,447 844,261 3,680,742 100,000 - 3,850,000 - 250,622	\$	14,496,346 1,216,846 1,972,757 100,000 - 5,150,000 - 843,772
	\$	19,905,433	\$ 21,224,384	\$ 23,532,191	\$ 23,022,072	\$	23,779,721

WATER FUND



City of Greenville Fiscal Year 2019/2020 Budget

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		SE				
	2017-2018		2018-2019	2018-2019	2019-2020	2019-2020
	 Actual		Budget	Projected	Plan	Budget
REVENUE:						
Rates & Charges Fees & Charges U. G. & Temp. Ser. Chgs.	\$ 22,439,848 549,067	\$	23,006,546 363,604	\$ 23,288,787 511,627	\$ 23,753,986 370,876	\$ 23,412,652 428,159
Miscellaneous Interest on Investments FEMA/Insurance Reimbursement	248,817 97,270 20,553		168,411 35,000	337,956 183,013	171,778 35,000 -	146,518 200,000 -
Contributed Capital Bond Proceeds Installment Purchases	14,295 - -		-	- 96,422 -	- -	- 101,000 -
Transfer from Cap Projects Transfer from Rate Stabilization Appropriated Fund Balance	 170,915 - -		-	-	128,886	1,271,903 - -
	\$ 23,540,765	\$	23,573,561	\$ 24,417,805	\$ 24,460,526	\$ 25,560,232
EXPENDITURES:						
Operations Capital Outlay Debt Service Transfer to OPEB Trust Transfer to Rate Stabilization	\$ 12,758,671 1,373,786 6,394,613 100,000	\$	14,283,007 1,115,631 6,095,606 100,000	\$ 14,027,970 1,027,525 6,227,849 100,000	\$ 14,318,778 862,651 5,858,225 100,000	\$ 14,590,050 2,180,346 5,680,853 100,000
Transfer to Rate Stabilization Transfer to Capital Projects Transfer to Designated Reserve Operating Contingencies	 2,645,000 - -		- 1,600,000 - 379,317	- 2,500,000 534,461	- 2,850,000 - 470,872	2,100,000 - 908,983
	\$ 23,272,070	\$	23,573,561	\$ 24,417,805	\$ 24,460,526	\$ 25,560,232

SEWER FUND



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			G	AS FUND						
	:	2017-2018		2018-2019		2018-2019		2019-2020	:	2019-2020
REVENUE:		Actual		Budget		Projected		Plan		Budget
Rates & Charges Fees & Charges U. G. & Temp. Ser. Chgs. Miscellaneous Interest on Investments FEMA/Insurance Reimbursement Bond Proceeds Installment Purchases Transfer from Cap Projects Transfer from Rate Stabilization Appropriated Fund Balance	\$ \$	36,113,602 159,092 261,992 145,864 - - - 36,680,550	\$ \$	36,007,700 152,925 - 150,972 60,000 - - - - - - 36,371,597	\$ \$	35,886,558 168,476 - 161,755 286,180 - 92,672 - - - - 36,595,641	\$ \$	36,440,000 155,983 - 152,718 60,000 - - 99,874 - 36,908,575	\$ \$	33,168,600 143,607 - 145,130 300,000 - - 406,025 - - 34,163,362
EXPENDITURES:										
Operations Purchased Gas Capital Outlay Debt Service City Turnover - General Transfer to OPEB Trust	\$	9,545,754 22,587,629 966,403 1,374,533 1,598,656	\$	10,273,378 21,753,700 1,171,282 1,320,924 1,724,051	\$	10,314,718 20,209,500 1,449,269 1,416,783 1,724,051	\$	10,185,148 21,869,300 1,459,592 1,408,263 1,767,791	\$	10,713,973 19,055,300 950,682 1,243,761 1,714,888
Transfer to Rate Stabilization Transfer to Capital Projects Transfer to Designated Reserve Operating Contingencies		250,000 950,000 - -		- - 128,262		700,000 500,000 - 281,320		- - 218,481		250,000 - - 234,758
	\$	37,272,975	\$	36,371,597	\$	36,595,641	\$	36,908,575	\$	34,163,362



GREENVILLE UTILITIES COMMISSION BUDGET BY DEPARTMENT 2019-2020

Department	Electric	Water	Sewer	Gas	Total
Governing Body and Administration	1,271,451	767,479	767,479	782,479	3,588,888
Finance	5,886,864	1,926,277	1,881,381	1,889,478	11,584,000
Human Resources	1,514,679	812,758	775,819	591,096	3,694,352
Information Technology	4,190,323	1,155,665	1,155,665	1,332,860	7,834,513
Customer Relations	3,365,310	200,959	200,959	401,917	4,169,145
Electric Department	18,944,779	-	-	-	18,944,779
Shared Resources	48,250	30,750	30,750	33,250	143,000
Meter	1,747,960	457,633	457,633	457,633	3,120,859
Water Department	-	10,186,884	-	-	10,186,884
Sewer Department	-	-	11,325,923	-	11,325,923
Gas Department	-	-	-	6,001,155	6,001,155
Utility Locating Service	174,783	174,787	174,787	174,787	699,144
Ancillary	140,230,234	8,066,529	8,789,836	22,498,707	179,585,306
Grand Total	177,374,633	23,779,721	25,560,232	34,163,362	260,877,948

2018-2019

Department	Electric	Water	Sewer	Gas	Total
Governing Body and Administration	840,186	836,217	836,217	851,217	3,363,837
Finance	5,414,598	1,736,914	1,699,714	1,670,070	10,521,296
Human Resources	1,418,768	761,293	726,690	553,669	3,460,420
Information Technology	4,193,053	1,030,495	1,035,554	1,225,470	7,484,572
Customer Relations	3,379,078	216,508	221,508	423,015	4,240,109
Electric Department	19,783,058	-	-	-	19,783,058
Shared Resources	45,000	27,500	27,500	30,000	130,000
Meter	1,814,031	453,833	453,833	453,833	3,175,530
Water Department	-	9,506,384	-	-	9,506,384
Sewer Department	-	-	10,219,524	-	10,219,524
Gas Department	-	-	-	6,059,288	6,059,288
Utility Locating Service	178,088	178,098	178,098	178,098	712,382
Ancillary	135,075,256	6,477,142	8,174,923	24,926,937	174,654,258
	. ,	. ,			. ,
Grand Total	172,141,116	21,224,384	23,573,561	36,371,597	253,310,658



GREENVILLE UTILITIES COMMISSION EXPENDITURES BY DEPARTMENT

	2017-2018	2018-2019	2018-2019	2019-2020	2019-2020	
Department	Actual	Budget	Projected	Plan	Budget	
Governing Body and Administration	2,883,100	3,363,837	3,771,572	3,384,306	3,588,888	
Finance	9,757,760	10,521,296	10,962,991	10,050,715	11,584,000	
Human Resources	3,089,564	3,460,420	3,620,659	3,583,477	3,694,352	
Information Technology	5,909,703	7,484,572	6,734,066	7,618,280	7,834,513	
Customer Relations	3,895,375	4,240,109	3,991,084	4,222,597	4,169,145	
Electric Department	18,874,619	19,783,058	18,218,519	19,163,164	18,944,779	
Shared Resources	158,807	130,000	130,000	130,000	143,000	
Meter	2,714,807	3,175,530	2,993,654	3,192,649	3,120,859	
Water Department	9,899,129	9,506,384	9,868,495	9,946,909	10,186,884	
Sewer Department	9,445,565	10,219,524	9,912,264	10,048,890	11,325,923	
Gas Department	5,615,998	6,059,288	6,454,057	6,249,534	6,001,155	
Utility Locating Service	670,122	712,382	764,869	680,108	699,144	
Ancillary	185,474,984	174,654,258	185,218,777	182,496,664	179,585,306	
Total	258,389,533	253,310,658	262,641,007	260,767,293	260,877,948	



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